The UMass Donahue Institute
Established in 1971, the UMass Donahue Institute is a public service, research, and economic development arm of the University of Massachusetts. Our mission is to apply theory and innovation to solve real world challenges and enable our clients to achieve their goals and aspirations. We serve clients in the public, nonprofit, and private sectors in the Commonwealth and throughout the nation and the world. For more information: www.donahue.umass.edu.

Our Primary Service Areas
- Organizational Development and Learning Solutions
- Economic and Public Policy Research
- Applied Research and Program Evaluation
- Democracy Education
- Early Childhood Services
- Nonprofit Funding and Fiscal Solutions
- Regional Business Services and Jobseeker Resources

Contact Us
UMass Donahue Institute
100 Venture Way, Suite 9
Hadley, MA 01035

Jaclyn Wise
Business Development Support Specialist
(413) 545-0009
jwise@donahue.umass.edu

Sharon Vardatira
Director, Business Development
(413) 545-6615
svardatira@donahue.umass.edu

Contracting with the UMass Donahue Institute

www.donahue.umass.edu

UMass Amherst
Donahue Institute

UMass Amherst
Donahue Institute
Contracting Tools

UMass Donahue Institute is a pre-approved vendor on a number of procurement tools at both the federal and state levels. In many cases we are able to simplify the contracting process for eligible clients, minimizing or eliminating the need for a time-consuming, burdensome bid process. Examples of contracting instruments we use include:

**Federal**

*General Services Administration (GSA)*

We are approved as a vendor on the GSA Professional Services Schedule (PSS). This allows us to offer Integrated Consulting Services and Training Services to federal clients without going through a lengthy bid process. Our GSA Federal Supply Schedule (FSS) contract number is GS10F0211M. For more information about the GSA, www.gsaadvantage.gov.

**State**

*Interdepartmental Service Agreement (ISA)*

As part of the University of Massachusetts system, UMass Donahue Institute is an eligible state agency and therefore can provide services to other Massachusetts state agencies using the ISA.

*Commonwealth of Massachusetts*

We are pre-approved as a vendor on statewide contract PRF61 via the Massachusetts Operational Services Division. Specifically through this contract, we are eligible to provide: Education Services; Program Development; Organizational and Strategic Planning Services; Health and Human Services; Professional Development Services; General Data Analytics Services and Evaluation Services; Environmental Services, and Revitalization Services.

Eligible entities can contract with us through COMMBUYS, the Commonwealth’s electronic market center. For more information, www.commbuys.com.

We are also pre-approved on a number of state agencies’ vendor lists, including:

**Massachusetts Department of Public Health (DPH)**

We are pre-approved to provide research and data analysis services.

**Massachusetts Department of Early Education and Care (EEC)**

We are pre-approved to provide research, evaluation, and consulting services on an “as needed” basis, and to provide data, conduct research, and perform periodic studies, surveys, and evaluations of EEC program initiatives.

**Massachusetts Bay Transportation Authority (MBTA)/Massachusetts Department of Transportation (MassDOT)**

We are pre-approved to provide Management Consulting, Project Definition Work, and Project Management. Eligible services include, but are not limited to: Organizational Assessments; Data Collection and Analysis; Strategic Organizational & Workforce Planning; Survey Research; Forecasting; Qualitative and Quantitative Analysis; Economic Forecasting, and Market Analysis.

For an up to date list of agencies which have pre-approved us to provide professional services, please visit www.donahue.umass.edu/contracting.