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WINTER 2016

Successful Solutions



> We deliver dynamic and engaging virtual training to clients throughout the world.

Greetings!

We hope that all of our business partners are off to a happy and healthy start to 2016!

I am pleased to present our newsletter that has the latest on the

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Professional Development & Training

evolving resources, services, and expertise that we offer to our clients. Maybe they strike a chord with you...

- Would you like to find a way to fund a training or development program, but your resources are lean? Learn more about the Massachusetts Workforce Training Fund Grant Program...and how we can help!
- Most organizations are finding on-site, live classroom trainings have become too expensive and time-consuming to implement this format for learning on a regular basis.
 Blended, flipped and online, on-demand learning solutions are ideal for businesses like yours.
- Is your organization facing a current or impending loss of skills and expertise as "boomers" retire or begin to reduce their work schedules? Does your leadership pipeline need some support? Make the "knowledge transfer" process a priority need!

Read on about all of these solutions or visit us: www.donahue.umassp.edu/odls

Sincerely,

Chris

Christine R. Gatti, Director cgatti@donahue.umassp.edu



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Professional Training & Development

Training grants available from the state

Would you like to find a way to fund a training or development program that will impact your organization's service levels, improve quality of employee skills, and become more competitive?

The Massachusetts Workforce Training Fund helps address business productivity and competitiveness by providing resources to Massachusetts businesses to



train current and newly hired employees. This past month, awards totaling \$9 million dollars were announced. In the past two years we enabled a corporate client to secure a grant in the maximum amount of \$250,000.

Contact us to learn more about the fund and how we can help you identify your most pressing training needs, and apply for one of these valuable grants!

cgatti@donahue.umassp.edu or (774) 455-7367

We create trainings that can happen anywhere, anytime

Are you managing a team that is located in different cities, states and/or countries? Is your team sharing information using the latest technology such as their smartphone, iPad, Notebook etc.? Are your team members working at all different times — days, nights, weekends and in different time zones? While constantly managing these factors, do you find it difficult to conduct meetings, develop your teams' skills, and build relationships?



Learn how we've helped our clients manage these challenges by creating online or on-demand resources.

Will baby boomer retirements cause a 'knowledge gap'?

Is your organization facing a current or impending loss of skills and expertise as "baby boomers" retire or begin to reduce their work schedules? Does your leadership pipeline need some support as experienced, veteran leaders begin to move on to pursue other avenues?

Read more about how the "knowledge transfer" process can address this issue.



Event Management: Yes, we do that!

Is this scenario familiar to your organization: You've identified your organization's training need, your content experts are lined up and maybe even your dates are picked out. But, you are also faced with the often intimidating logistics of organizing the event. Let us take it from there! Our team works "behind the scenes" to plan, organize, coordinate, and deliver high-quality events within any budget and size including; workshops



events within any budget and size, including: workshops, training series, webinars, retreats, orientations, forums, summits, and lectures.

Learn more about our solutions and what our clients are telling us!

Staff Spotlight



PATRICE HOLLINGER, Senior Program Manager

Our newest team member talks about what most inspires her to help her clients succeed.

Read More



Useful Resources

Professional Development Resources

- MindTools
- E-Learning Industry
- Harvard Business Review Resources

Professional Learning Association Resources

- Central Mass. Association of Talent Development
- Boston Association of Talent Development
- National Association of Talent Development

Partnering with School Districts to provide 21st Century Skills

Districts to provide 21st Century Skills

- Roadmap2^{*}
- Johns Hopkins School of Education

