Massachusetts Economic Due Diligence

Quarterly Report for the Massachusetts State Treasurer's Office of Debt Management

First Quarter, FY2020





UMASS DONAHUE INSTITUTE Economic & Public Policy Research

ECONOMIC INFORMATION - QUARTER 1, FY 2020

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EXHIBIT A QUARTER 1, FY 2020

ECONOMIC INFORMATION - QUARTER 1, FY 2020

The information in this section was prepared by the Massachusetts State Data Center (MassSDC) at the University of Massachusetts Donahue Institute Economic and Public Policy Research group. It may be relevant in evaluating the economic and financial condition and prospects of the Commonwealth of Massachusetts. The State Data Center archives data about Massachusetts. The economic and demographic data, which have been obtained by the MassSDC from the sources indicated, do not necessarily present all factors that may have a bearing on the Commonwealth's fiscal and economic affairs.

All information is presented on a calendar-year basis unless otherwise indicated. **Information in the text, tables, charts, and graphs is current as of October 10th, 2019**. Dollars reflect 2018 inflation-adjusted dollars. As of last winter, data collection on Consumer Confidence for the state has been suspended, and data are not currently being updated for this measure. Sources of information are indicated in the text or immediately following the charts and tables, and also in the *Sources* section on the last page of the Exhibit A section. Although the Commonwealth considers the sources to be reliable, it makes no independent verification of the information presented herein and therefore does not warrant its accuracy.

<u>Population</u> (p. A-2)	<u>Massachusetts</u>	United States
Estimated Percent Change in Population, July 1, 2010 - July 1, 2018	5.1%	5.8%
Personal Income, Consumer Prices, and Poverty (p. A-8)		
Per Capita Personal Income, 2018 (2018 Dollars)	\$71,683	\$54,446
Average Annual Pay, All Industries, 2018 (2018 Dollars)	\$72,606	\$57,266
Percent Change in CPI-U*, 2017-2018	3.3%	2.4%
Percent Change in CPI-U*, September 2018 - September 2019	1.1%	1.7%
Poverty Rate, 2018	10.0%	13.1%
Average Weekly Earnings, Manufacturing Production Workers: 2018	\$1,027	\$908
Percent Change from previous year	1.1%	1.2%
<u>Employment</u> (p. A-18)		
Percent Change in Nonfarm Payroll Employment,		
August 2018 - August 2019 (not seasonally adjusted)	0.02%	1.4%
Unemployment Rate, 2018	3.3%	3.9%
Unemployment Rate, August 2019 (not seasonally adjusted)	2.8%	3.8%
<u>Education</u> (p. A-24)		
Expenditure Per Pupil K-12 Public, 2017 (2018 Dollars)	\$16,592	\$12,499
Percent of Adults with a Bachelor's Degree or Higher, 2018	44.5%	32.6%
Economic Base and Performance (p. A-30)		
Percent Change in Gross Domestic Product, 2017-2018	2.7%	2.9%
Percent Change in International Exports, 2017-2018	-3.8%	5.2%
	-3.9%	3.7%

Massachusetts is a densely populated state with a well-educated population, comparatively high income levels, and a relatively diversified economy. While the total population of Massachusetts has remained fairly stable in the last 25 years, significant changes have occurred in the age distribution of the population. Dramatic growth in residents between the ages of 20 and 44 since 1980 is expected to lead to a population distributed more heavily in the 65 and over age group in the next 25 years. Just as the working-age population has increased, income levels in Massachusetts since 1980 have grown significantly more than the national average, and a variety of measures of income show that Massachusetts residents have significantly higher amounts of annual income than the national average. These higher levels of income have been accompanied by a consistently lower poverty rate. State unemployment rates have typically remained below the national average with the exception of a slight increase during the recession of the early 1990s and a seventeen-month stretch between 2006 and 2007. More recently, Massachusetts unemployment has fallen below the national average and currently stands at 2.8 percent, compared to the national rate of 3.8 percent. In 2019, Massachusetts was ranked second in the U.S. according to the American Human Development Index, modeled after the United Nations Human Development Index, which compares health, income and education outcomes.

The following five sections provide detailed information on population characteristics, personal income, employment, human resources, economic base and performance, and infrastructure.

POPULATION CHARACTERISTICS

Massachusetts is a relatively slow growing but densely populated state with a comparatively large percentage of its residents living in metropolitan areas. The population density of Massachusetts was estimated as of July 1, 2018 to be 884.9 persons per square mile, as compared to 92.6 for the United States as a whole. Among the 50 states, only Rhode Island and New Jersey have a greater population density. Massachusetts also ranked just behind New Jersey and Rhode Island, as well as Delaware, in percentage of residents living in metropolitan areas. According to the current county-based definition, 98.6 percent of the state's population live in metropolitan areas.

The state's population is concentrated in its eastern portion. The city of Boston is the largest city in New England, with a July 1, 2018 population estimated at 694,583, or 10.1 percent of the total state population. Boston is the hub of the seven-county Boston-Cambridge-Newton, MA-NH Metropolitan Statistical Area (MSA), which includes the two southeastern New Hampshire counties, and had a total population as of July 1, 2018 estimated at 4,875,390, or 32.8 percent of the total New England population. The Cambridge-Newton-Framingham, MA Metropolitan Division is the largest component of that MSA, with a total population as of July 1, 2018 estimated at 2,405,352 while the Boston, MA Metropolitan division is the second largest component, with a total population estimated at 2,030,772.

The second largest MSA in the state is the Worcester, MA MSA, with a July 1, 2018 population estimated at 947,866. The city of Worcester, situated approximately 40 miles west of Boston with a July 1, 2018 estimated population of 185,877, is the second largest city, both in New England and the state. As a major medical and education center, the Worcester area is home to 18 patient care facilities and 13 colleges and universities, including the University of Massachusetts Medical School.

The third largest MSA in Massachusetts is the three-county Springfield, MA MSA, with a July 1, 2018 population estimated at 631,761. Springfield, the third largest city in the Commonwealth with a July 1, 2018 estimated population of 155,032, is located in the Connecticut River Valley in Western Massachusetts and enjoys a diverse body of corporate employers, including Baystate Health Systems and MassMutual Financial Group. In addition, Springfield is home to three independent colleges.

As the following graph and table (on the next page) indicate, the population in Massachusetts has generally grown at a rate similar to the population of New England and more slowly than the nation as a whole. From 2009 to 2018, Massachusetts' growth has more closely resembled that of the U.S. as a whole than that of New England, although growth began to increase again in 2016. According to the Census Bureau's latest revised estimates released in July 2018, the Massachusetts population has grown by only 8.5 percent since Census 2000, while the U.S. has grown 16.0 percent in that span.

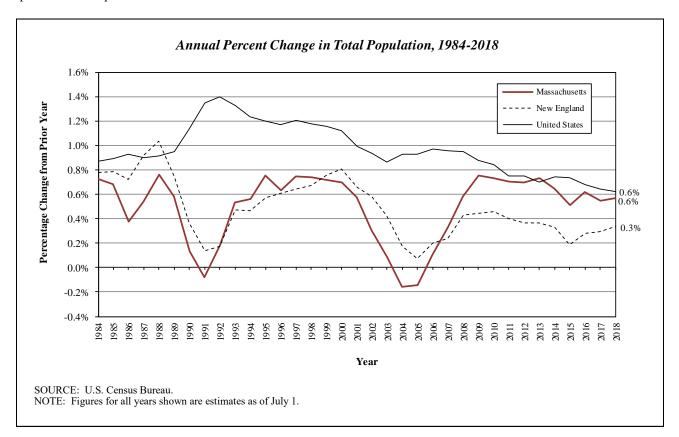


EXHIBIT A-3 QUARTER 1, FY 2020

The following table compares the population level and percentage change in the population of Massachusetts to the sixstate New England region and to the United States.

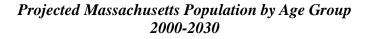
		-	ution, 19 1 thousai	7 8-2018 nds)		
	Massac	husetts	New E	ngland	United	States
V 7		Percent	T 1	Percent		Percent
Year	Total	Change	Total	Change	Total	Change
1978	5,736	0.0%	12,283	0.4%	222,095	1.1%
1979	5,738	0.0%	12,322	0.3%	224,567	1.1%
1980 1981	5,737	0.0%	12,348	0.2% 0.7%	226,546	0.9% 1.3%
	5,769		12,436		229,466	
1982	5,771	0.0%	12,468	0.3%	231,664	1.0%
1983	5,799	0.5%	12,544	0.6%	233,792	0.9%
1984	5,841	0.7%	12,642	0.8%	235,825	0.9%
1985	5,881	0.7%	12,741	0.8%	237,924	0.9%
1986	5,903	0.4%	12,833	0.7%	240,133	0.9%
1987	5,935	0.5%	12,951	0.9%	242,289	0.9%
1988	5,980	0.8%	13,085	1.0%	244,499	0.9%
1989	6,015	0.6%	13,182	0.7%	246,819	0.9%
1990	6,023	0.1%	13,230	0.4%	249,623	1.1%
1991	6,018	-0.1%	13,248	0.1%	252,981	1.3%
1992	6,029	0.2%	13,271	0.2%	256,514	1.4%
1993	6,061	0.5%	13,334	0.5%	259,919	1.3%
1994	6,095	0.6%	13,396	0.5%	263,126	1.2%
1995	6,141	0.8%	13,473	0.6%	266,278	1.2%
1996	6,180	0.6%	13,555	0.6%	269,394	1.2%
1997	6,226	0.7%	13,642	0.6%	272,647	1.2%
1998	6,272	0.7%	13,734	0.7%	275,854	1.2%
1999	6,317	0.7%	13,838	0.8%	279,040	1.2%
2000	6,361	0.7%	13,950	0.8%	282,162	1.1%
2001	6,398	0.6%	14,041	0.7%	284,969	1.0%
2002	6,417	0.3%	14,122	0.6%	287,625	0.9%
2003	6,423	0.1%	14,182	0.4%	290,108	0.9%
2004	6,412	-0.2%	14,207	0.2%	292,805	0.9%
2005	6,403	-0.1%	14,217	0.1%	295,517	0.9%
2006	6,410	0.1%	14,246	0.2%	298,380	1.0%
2007	6,432	0.3%	14,279	0.2%	301,231	1.0%
2008	6,469	0.6%	14,340	0.4%	304,094	1.0%
2009	6,518	0.8%	14,404	0.4%	306,772	0.9%
2010	6,566	0.7%	14,469	0.5%	309,348	0.8%
2011	6,612	0.7%	14,528	0.4%	311,663	0.7%
2012	6,658	0.7%	14,585	0.4%	313,998	0.7%
2013	6,707	0.7%	14,638	0.4%	316,205	0.7%
2014	6,750	0.6%	14,690	0.3%	318,563	0.7%
2015	6,784	0.5%	14,718	0.2%	320,897	0.7%
2016	6,826	0.6%	14,759	0.3%	323,071	0.7%
2017	6,863	0.5%	14,803	0.3%	325,147	0.6%
2018	6,902	0.6%	14,853	0.3%	327,167	0.6%

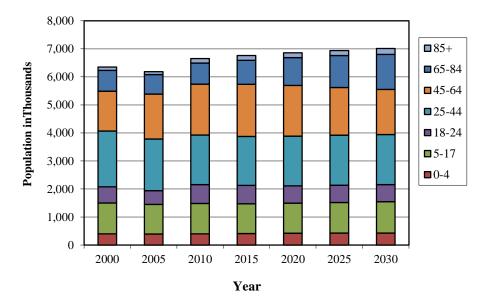
SOURCE: U.S. Department of Commerce, Census Bureau. NOTE: The Census count in 1980 is as of April 1; estimates for all other years are as of July 1.

EXHIBIT A-4 QUARTER 1, FY 2020

The next 12 years are expected to bring about a continued change in the age distribution of the Massachusetts population. As the following table and chart show, the share of the 65 and over age group and especially the 85 and over age group will continue to grow. The chart, table, and population pyramids (below, and on the following page) show the projected population by age for Massachusetts for 2000 through 2030. The Census has not updated these projections to reflect the 2010 Census.

	Projected Massachusetts Population by Age Group 2000-2030 (in thousands)												
Year	0-4	5-17	18-24	25-44	45-64	65-84	85+	All Ages	Mediaı Age				
2000	397.3	1,102.8	579.3	1,989.8	1,419.8	743.5	116.7	6,349.1	36.5				
2005	395.1	1,055.6	488.9	1,844.0	1,602.5	693.1	103.7	6,182.9	38.2				
2010	400.7	1,083.1	670.2	1,769.7	1,817.1	750.6	158.0	6,649.4	38.8				
2015	409.7	1,064.2	656.0	1,746.1	1,857.1	856.5	168.9	6,758.6	39.2				
2020	422.3	1,070.9	617.5	1,775.8	1,809.3	987.8	172.0	6,855.5	39.5				
2025	431.0	1,087.7	616.2	1,782.5	1,703.3	1,137.8	180.1	6,938.6	39.7				
2030	430.6	1,115.0	610.7	1,783.9	1,608.7	1,251.2	211.9	7,012.0	40.2				

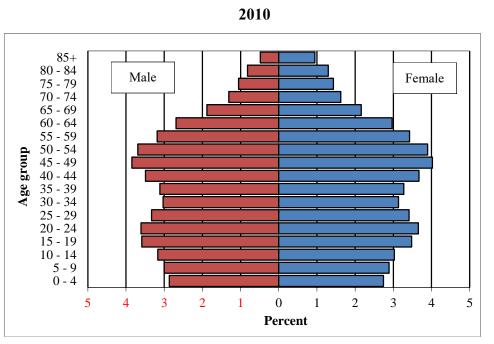




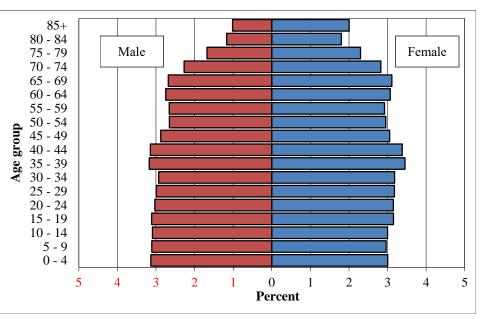
SOURCE: U.S. Census Bureau, Population Division, Interim State Population Projections, 2005. Internet Release Date: 04/21/05. NOTE: Actual Census 2000 counts as of April 1; Population Estimates for 2005 as of July 1; all other figures are projections as of July 1 of the indicated year.

EXHIBIT A-5 QUARTER 1, FY 2020

Population Pyramids of Massachusetts Percent of Total Population



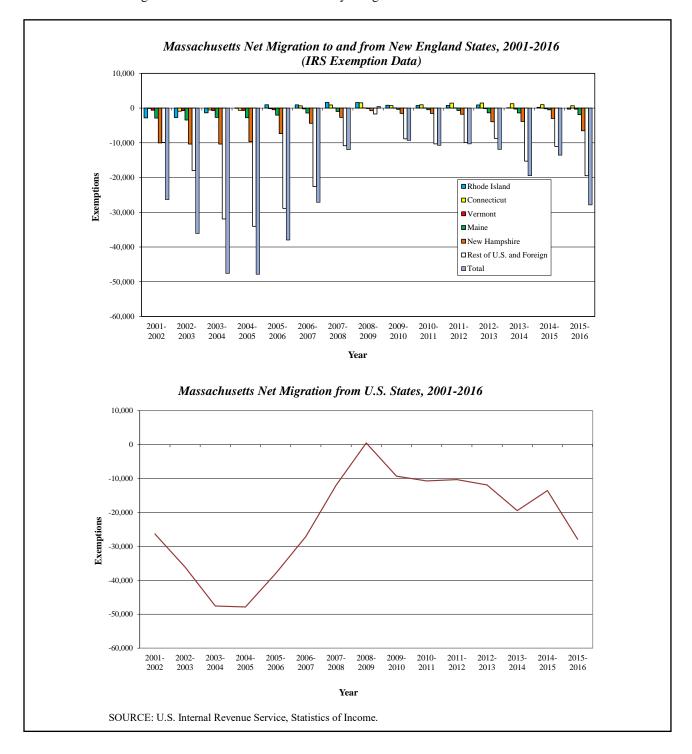
SOURCE: U.S. Census Bureau, 2010 Census.



2030

SOURCE: U.S. Census Bureau, Population Division, Interim State Population Projections, 2005. Internet Release Date: 04/21/05.

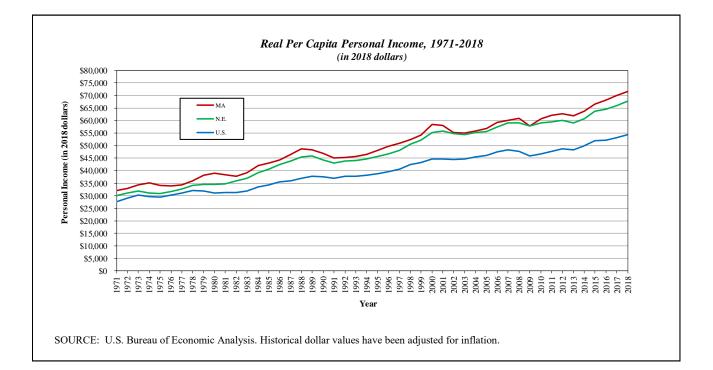
Migration. Migration is one of several components of annual population change in Massachusetts. The movement of people from place to place is often linked to economic opportunities or downturns. These data are derived from the filing addresses and number of exemptions submitted with federal tax returns. A tax filer is considered a migrant when he/she files a tax return with an address different from the previous year's filing address. Of the New England states, New Hampshire was the largest net loss for Massachusetts and Connecticut was the largest net gain for Massachusetts from 2001 through 2016. Massachusetts also sends many more migrants to other U.S. states than it gains. Its largest net losses outside of New England are to Florida, California, North Carolina, and Texas while its largest net gains are from New York, New Jersey, Pennsylvania and Illinois. The charts below illustrate the net migration for Massachusetts to and from the New England states and the rest of the country using IRS data.



PERSONAL INCOME, CONSUMER PRICES, AND POVERTY

Personal Income. Real per capita income levels in Massachusetts have varied over time. Between 1992 and 1997, real per capita income levels in the Commonwealth increased faster than the national average. In 2000, Massachusetts had its highest per capita income growth in 16 years, exceeding the national growth rate by 4.4 percentage points. From 2001 to 2003, real income declined in Massachusetts while staying roughly flat for the nation. However, real income levels in Massachusetts remained well above the national average. Following a significant decline in 2009, Massachusetts, New England, and the U.S. steadily increased until 2012. Overall, between 2006 and 2012, Massachusetts personal income increased considerably faster than the nation during the recession and its aftermath. In 2013, Massachusetts, New England, and the U.S. all experienced a slight decline in real income. From 2014 to 2018, real per capita income rose in the state, New England, and the nation. Massachusetts per capita personal income remains higher than the nation. At the state level in 2018, only the District of Columbia and Connecticut had higher levels of per capita personal income.

The following graph illustrates these changes in real per capita personal income in Massachusetts, New England, and the United States since 1971.



			Per Cap	oita Personal	Income,	1971-2018				
		ominal Inco Iominal dol			Real Incom 2018 dolla		Percent Change in Real Income			
Year	MA	N.E.	U.S.	MA	N.E.	U.S.	MA	N.E.	U.S.	
1971	\$4,834	\$4,788	\$4,471	\$32,110	\$30,154	\$27,721	-0.1%	0.2%	2.0%	
1972	\$5,203	\$5,149	\$4,857	\$32,924	\$31,169	\$29,178	2.5%	3.4%	5.3%	
1973	\$5,632	\$5,591	\$5,363	\$34,415	\$31,879	\$30,331	4.5%	2.3%	4.0%	
1974	\$6,090	\$6,058	\$5,836	\$35,124	\$31,068	\$29,725	2.1%	-2.5%	-2.0%	
1975	\$6,560	\$6,514	\$6,324	\$34,214	\$30,952	\$29,517	-2.6%	-0.4%	-0.7%	
1976	\$7,078	\$7,066	\$6,875	\$33,872	\$31,754	\$30,340	-1.0%	2.6%	2.8%	
1977	\$7,712	\$7,707	\$7,516	\$34,323	\$32,800	\$31,144	1.3%	3.3%	2.6%	
1978	\$8,522	\$8,531	\$8,356	\$36,064	\$34,168	\$32,182	5.1%	4.2%	3.3%	
1979	\$9,481	\$9,508	\$9,232	\$38,129	\$34,628	\$31,931	5.7%	1.3%	-0.8%	
1980	\$10,684	\$10,727	\$10,180	\$38,975	\$34,600	\$31,023	2.2%	-0.1%	-2.8%	
1981	\$11,873	\$11,936	\$11,300	\$38,384	\$34,777	\$31,216	-1.5%	0.5%	0.6%	
1982	\$13,013	\$12,972	\$11,999	\$37,853	\$35,902	\$31,223	-1.4%	3.2%	0.0%	
1983	\$14,044	\$13,925	\$12,698	\$39,269	\$36,995	\$32,014	3.7%	3.0%	2.5%	
1984	\$15,739	\$15,492	\$13,906	\$42,113	\$39,307	\$33,608	7.2%	6.2%	5.0%	
1985	\$16,893	\$16,603	\$14,755	\$43,085	\$40,610	\$34,434	2.3%	3.3%	2.5%	
1986	\$18,152	\$17,795	\$15,490	\$44,307	\$42,468	\$35,489	2.8%	4.6%	3.1%	
1987	\$19,552	\$19,157	\$16,289	\$46,533	\$43,787	\$36,006	5.0%	3.1%	1.5%	
1988	\$21,358	\$20,880	\$17,455	\$48,704	\$45,452	\$37,050	4.7%	3.8%	2.9%	
1989	\$22,477	\$22,234	\$18,676	\$48,326	\$45,841	\$37,820	-0.8%	0.9%	2.1%	
1990	\$23,118	\$22,808	\$19,621	\$47,017	\$44,368	\$37,697	-2.7%	-3.2%	-0.3%	
1991	\$23,486	\$23,125	\$20,030	\$45,151	\$43,027	\$36,929	-4.0%	-3.0%	-2.0%	
1992	\$24,628	\$24,405	\$21,090	\$45,355	\$43,929	\$37,747	0.5%	2.1%	2.2%	
1993	\$25,471	\$25,182	\$21,733	\$45,771	\$44,100	\$37,767	0.9%	0.4%	0.1%	
1994	\$26,607	\$26,144	\$22,575	\$46,468	\$44,692	\$38,251	1.5%	1.3%	1.3%	
1995	\$27,964	\$27,462	\$23,607	\$48,207	\$45,765	\$38,897	3.7%	2.4%	1.7%	
1996	\$29,545	\$28,822	\$24,771	\$49,745	\$46,710	\$39,644	3.2%	2.1%	1.9%	
1997	\$31,180	\$30,459	\$25,993	\$50,986	\$48,185	\$40,667	2.5%	3.2%	2.6%	
1998	\$32,914	\$32,426	\$27,557	\$52,347	\$50,573	\$42,452	2.7%	5.0%	4.4%	
1999	\$34,889	\$34,162	\$28,675	\$54,260	\$52,206	\$43,220	3.7%	3.2%	1.8%	
2000	\$38,555	\$37,362	\$30,657	\$58,497	\$55,218	\$44,705	7.8%	5.8%	3.4%	
2001	\$39,872	\$38,901	\$31,589	\$57,991	\$55,934	\$44,789	-0.9%	1.3%	0.2%	
2002	\$39,645	\$38,916	\$31,832	\$55,282	\$54,825	\$44,432	-4.7%	-2.0%	-0.8%	
2003	\$40,479	\$39,693	\$32,681	\$55,009	\$54,388	\$44,600	-0.5%	-0.8%	0.4%	
2004	\$42,647	\$41,747	\$34,251	\$55,852	\$55,289	\$45,530	1.5%	1.7%	2.1%	
2005	\$44,609	\$43,534	\$35,849	\$56,860	\$55,627	\$46,093	1.8%	0.6%	1.2%	
2006	\$47,974	\$46,636	\$38,114	\$59,199	\$57,512	\$47,474	4.1%	3.4%	3.0%	
2007	\$50,238	\$49,086	\$39,844	\$60,131	\$59,020	\$48,254	1.6%	2.6%	1.6%	
2008	\$51,916	\$51,026	\$40,904	\$60,962	\$59,000	\$47,706	1.4%	0.0%	-1.1%	
2009	\$50,942 \$52.061	\$50,133 \$52,094	\$39,284 \$40,546	\$57,795	\$57,958 \$50,060	\$45,980 \$46,692	-5.2%	-1.8%	-3.6%	
2010	\$53,061		\$40,546 \$42,735	\$60,609	\$59,060 \$59,532	. ,	4.9%	1.9%	1.5%	
2011 2012	\$55,305 \$57,332	\$54,111 \$55,763	\$42,735 \$44,599	\$62,196 \$62,775	\$59,532 \$60,175	\$47,707 \$48,778	2.6% 0.9%	0.8% 1.1%	2.2% 2.2%	
2012	\$57,332	\$55,765	\$44,399 \$44,851	\$62,775	\$59,022	\$48,778	-1.5%	-1.9%	-0.9%	
2013	\$57,572	\$55,458 \$57,886	\$47,058	\$63,748	\$60,792	\$48,545 \$49,915	3.1%	-1.9%	-0.9%	
2014	\$63,583	\$60,566	\$48,978	\$66,535	\$63,677	\$49,913	4.4%	4.7%	4.0%	
2013	\$65,473	\$62,139	\$49,870	\$68,105	\$64,648	\$52,176	2.4%	1.5%	4.0%	
2010	\$68,233	\$64,526	\$51,885	\$69,945	\$65,919	\$53,152	2.7%	2.0%	1.9%	
2017	\$71,683	\$67,893	φ51,005	φ0,,,,,,,	ψ05,717	455,152	2.170	2.070	1.7/0	

The following table compares per capita personal income in Massachusetts, New England, and the United States for the period 1971-2018.

SOURCE: U.S. Bureau of Economic Analysis. NOTE: Using midyear population estimates from the Census Bureau and three CPI-U series from the U.S. Bureau of Labor Statistics for price inflation.

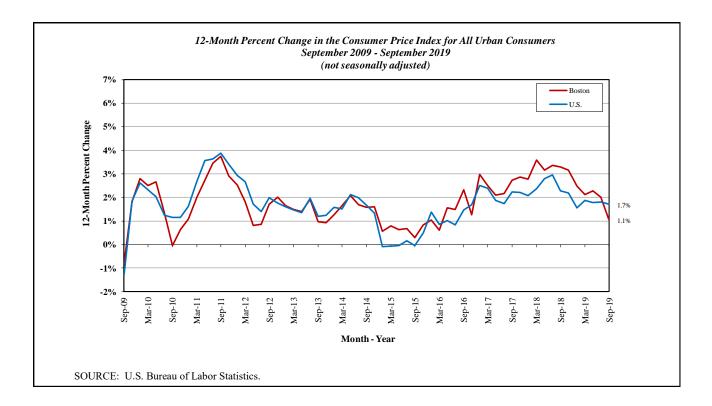
Average Annual Pay. Massachusetts saw steady growth in average annual pay for most of the past fifteen years, adjusted for inflation. It lost ground in 2009, but resumed growth in 2010, and dropped slightly again in 2016. Payroll data are reported to the Quarterly Census of Employment and Wages (QCEW) by all employers covered under the Unemployment Insurance programs, and summary data are released. Average annual pay is computed by dividing the total annual payroll of employees covered by Unemployment Insurance programs by the average monthly number of employees from the data in the QCEW. Since 2005, average annual wages in the state have grown at an annual rate of 0.9 percent, compared to 0.7 percent for the nation. The level of average annual pay in Massachusetts in 2018 was almost 27 percent higher than the national average: \$72,606 compared to \$57,266.

Annual Wage and Salary Disbursements. Wage and salary disbursements by place of work is a component of personal income and measures monetary disbursements to employees. This includes compensation of corporate officers, commissions, tips, bonuses, and receipts in-kind. Although the data are recorded on a place-of-work basis, they are then adjusted to a place-of-residence basis so that the personal income of the recipients whose place of residence differs from their place of work will be correctly assigned to their state of residence. The table below details Wage and Salary Disbursements since 1990. Between 1998 and 2000, the Massachusetts share of New England and overall U.S. totals increased. In subsequent years, the Massachusetts share of New England and the U.S. decreased slightly until 2006. Since then, Massachusetts' share of New England has risen steadily while its share of the U.S. has stayed roughly the same. In 2018, the shares were 54.0 and 3.0 percent respectively.

2111114		n billions of		ments, 199 (^{rs)}	-2010
Year	U.S.	N.E.	МА	MA as a pct. of N.E.	MA as a pct. of U.S.
1990	\$ 5,245	\$327	\$158	48.4%	3.0%
1991	\$ 5,166	\$312	\$150	48.3%	2.9%
1992	\$ 5,307	\$316	\$153	48.3%	2.9%
1993	\$ 5,334	\$316	\$153	48.5%	2.9%
1994	\$ 5,466	\$321	\$156	48.8%	2.9%
1995	\$ 5,625	\$330	\$162	49.0%	2.9%
1996	\$ 5,781	\$339	\$167	49.3%	2.9%
1997	\$ 6,059	\$358	\$176	49.3%	2.9%
1998	\$ 6,436	\$379	\$188	49.5%	2.9%
1999	\$ 6,717	\$398	\$200	50.2%	3.0%
2000	\$ 7,034	\$425	\$218	51.2%	3.1%
2001	\$ 7,019	\$424	\$215	50.7%	3.1%
2002	\$ 6,969	\$415	\$208	50.1%	3.0%
2003	\$ 7,006	\$414	\$205	49.6%	2.9%
2004	\$ 7,201	\$425	\$211	49.6%	2.9%
2005	\$ 7,314	\$425	\$210	49.4%	2.9%
2006	\$ 7,537	\$434	\$215	49.5%	2.9%
2007	\$ 7,742	\$447	\$223	49.9%	2.9%
2008	\$ 7,617	\$441	\$221	50.2%	2.9%
2009	\$ 7,305	\$423	\$213	50.3%	2.9%
2010	\$ 7,328	\$427	\$216	50.6%	2.9%
2011	\$ 7,385	\$430	\$218	50.8%	3.0%
2012	\$ 7,566	\$436	\$223	51.2%	2.9%
2013	\$ 7,658	\$440	\$226	51.4%	3.0%
2014	\$ 7,921	\$454	\$235	51.9%	3.0%
2015	\$ 8,317	\$476	\$249	52.5%	3.0%
2016	\$ 8,451	\$481	\$254	52.8%	3.0%
2017	\$ 8,662	\$489	\$261	53.4%	3.0%
2017	\$ 8,880	\$497	\$268	54.0%	3.0%

EXHIBIT A-10 QUARTER 1, FY 2020

Consumer Prices. Higher income levels in Massachusetts relative to the rest of the United States are offset to some extent by the higher cost of living in Massachusetts. The following graph presents consumer price trends for the Boston metropolitan area and the United States for the period between September 2009 and September 2019. The latest available data for September 2019 show that the CPI-U for the Boston area increased at a rate of 1.1 percent over September 2018. The U.S. index increased at a rate of 1.7 percent over the same period.



In 2009, the Boston metropolitan area and U.S. experienced their first monthly year-over-year declines in the CPI-U since 1954 and 1955, respectively. The 2018 U.S. CPI-U increased 15.2 percent since 2010 while Boston's CPI-U increased 16.2 percent during that period. Between 2014 and 2018, Boston's Consumer Price Index increased by 8.1 percent while in the United States as a whole, CPI-U increased by 6.1 percent. The table on the following page shows the annual average of the Consumer Price Index for All Urban Consumers (CPI-U) and the percentage change in that average from the previous year from 1970 through the present.

EXHIBIT A-11 QUARTER 1, FY 2020

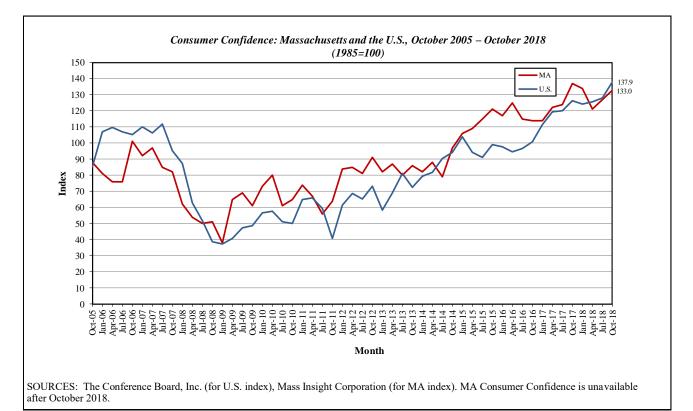
(not s	easonall <u>v adiuste</u>	ed; 1982-1984 base	period avera	ge=100)
	Bos	ton Metro Area		United States
Year	CPI-U	Pct. Change	CPI-U	Pct. Chang
1970	40.2		38.8	
1971	42.2	5.0%	40.5	4.4%
1972	43.7	3.6%	41.8	3.2%
1973	46.3	5.9%	44.4	6.2%
1974	51.2	10.6%	49.3	11.0%
1975	55.8	9.0%	53.8	9.1%
1976	60.0	7.5%	56.9	5.8%
1977	63.1	5.2%	60.6	6.5%
1978	66.4	5.2%	65.2	7.6%
1979	73.2	10.2%	72.6	11.3%
1980	82.6	12.8%	82.4	13.5%
1981	91.8	11.1%	90.9	10.3%
1982	95.5	4.0%	96.5	6.2%
1983	99.8	4.5%	99.6	3.2%
1984	104.7	4.9%	103.9	4.3%
1985	109.4	4.5%	107.6	3.6%
1986	112.2	2.6%	109.6	1.9%
1987	117.1	4.4%	113.6	3.6%
1988	124.2	6.1%	118.3	4.1%
1989	131.3	5.7%	124.0	4.8%
1990	138.9	5.8%	130.7	5.4%
1991	145.0	4.4%	136.2	4.2%
1992	148.6	2.5%	140.3	3.0%
1993	152.9	2.9%	144.5	3.0%
1994	154.9	1.3%	148.2	2.6%
1995	158.6	2.4%	152.4	2.8%
1996	163.3	3.0%	156.9	3.0%
1997	167.9	2.8%	160.5	2.3%
1998	171.7	2.3%	163.0	1.6%
1999	176.0	2.5%	166.6	2.2%
2000	183.6	4.3%	172.2	3.4%
2001	191.5	4.3%	177.1	2.8%
2001	196.5	2.6%	179.9	1.6%
2002	203.9	3.8%	184.0	2.3%
2003	209.5	2.7%	188.9	2.57%
2004	216.4	3.3%	195.3	3.4%
2003	223.1	3.1%	201.6	3.2%
2000	227.4	1.9%	201.0	2.8%
2007	235.4	3.5%	207.3	3.8%
2008	233.4	-0.7%	213.3	-0.4%
2009	235.8	1.6%	214.3	-0.4%
2010		2.7%		
	243.9		224.9	3.2%
2012	247.7	1.6%	229.6	2.1%
2013	251.1	1.4%	233.0	1.5%
2014	255.2	1.6%	236.7	1.6%
2015	256.7	0.6%	237.0	0.1%
2016	260.5	1.5%	240.0	1.3%
2017 2018	267.0	2.5% 3.3%	245.1 251.1	2.1%

EXHIBIT A-12 QUARTER 1, FY 2020

Consumer Confidence, Present Situation, and Future Expectations. These three measures offer multiple insights into consumer attitudes. The U.S. measures are compiled from a national monthly survey of 5,000 households and are published by The Conference Board, Inc. The survey for Massachusetts is conducted in a similar manner and the results are published by MassInsight, based on quarterly polling of 450 adult residents of Massachusetts. The "Present Situation" index measures consumers' appraisal of business and employment conditions at the time of the survey. The "Future Expectations" index focuses on consumers' expectations for six months hence regarding business and employment conditions, as well as expected family income. The overall "Consumer Confidence" index is a weighted average of the two sub-indices. Although the U.S. measures are compiled by a different source than the Massachusetts measures, according to the Federal Reserve Bank of Boston, the numbers are generally comparable. A score of 100 is considered neutral.

According to the Conference Board, consumer confidence nationally reached a six-year high of 137.9 in October 2018. The all-time quarterly low reading was 37.4 in January 2009. The Massachusetts index has generally been higher than the U.S. index since sharing lows in January 2009, except for brief periods as they tracked closely together in 2011 and experienced slight dips in July of 2013 and 2014 as well as in April 2018.

In the fourth quarter of FY 2018, Consumer Confidence for Massachusetts rose to 133.0, up from 127.0 in the most recent quarter for which consumer confidence was produced for the state. The U.S. has surpassed its pre-recessionary (2007) levels and stood at 137.9 in the fourth quarter of FY 2018. The following graph and table detail the recent record of these measures. It should be noted that data collection on Consumer Confidence for the state has been suspended, and data from it are not currently being updated.

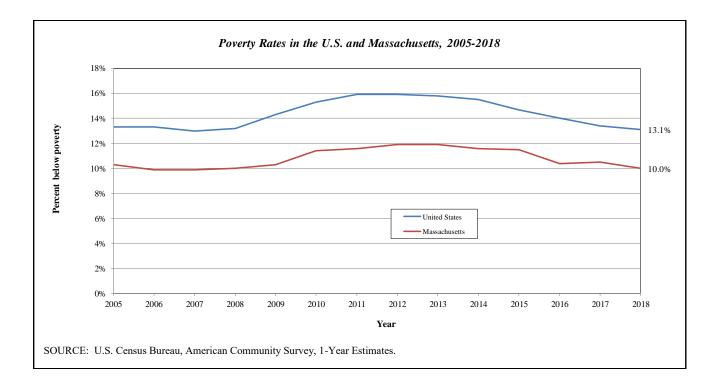


		er Confidenc pectations fo				
	$L\lambda$		(1985=100)	usens unu n	<i>ie 0.s.</i>	
	Consumer	Confidence	Present S	Situation	Future Ex	nectations
	MA	U.S.	MA	U.S.	MA	U.S.
Oct-06	101.0	105.1	86.0	125.1	111.0	91.9
Jan-07	92.0	110.2	74.0	133.9	104.0	94.4
Apr-07	97.0	106.3	89.0	133.5	102.0	88.2
Jul-07	85.0	111.9	80.0	138.3	90.0	94.4
Oct-07	82.0	95.2	76.0	118.0	86.0	80.0
Jan-08	62.0	87.3	49.0	114.3	71.0	69.3
Apr-08	54.0	62.8	35.0	81.9	67.0	50.0
Jul-08	50.0	51.9	24.0	65.8	68.0	42.7
Oct-08	51.0	38.8	27.0	43.5	66.0	35.7
Jan-09	38.0	37.4	9.0	29.7	58.0	42.5
Apr-09	65.0	40.8	24.0	25.5	92.0	51.0
Jul-09	69.0	47.4	16.0	23.3	105.0	63.4
Oct-09	61.0	48.7	14.0	21.1	93.0	67.0
Jan-10	73.0	56.5	14.0	25.2	112.0	77.3
Apr-10	80.0	57.7	22.0	28.2	119.0	77.4
Jul-10	61.0	51.0	16.0	26.4	91.0	67.5
Oct-10	65.0	49.9	15.0	23.5	99.0	67.5
Jan-11	74.0	64.8	17.0	31.1	112.0	87.3
Apr-11	67.0	66.0	24.0	40.2	96.0	83.2
Jul-11	56.0	59.2	20.0	35.7	80.0	74.9
Oct-11	64.0	40.9	24.0	27.1	91.0	50.0
lan-12	84.0	61.5	34.0	38.8	118.0	76.7
Apr-12	85.0	68.7	41.0	51.2	114.0	80.4
Jul-12	81.0	65.4	40.0	45.9	109.0	78.4
Oct-12	91.0	73.1	48.0	56.7	120.0	84.0
an-13	82.0	58.4	48.0	56.2	105.0	59.9
Apr-13	87.0	69.0	54.0	61.0	109.0	74.3
Jul-13	80.0	81.0	56.0	73.6	97.0	86.0
Oct-13	86.0	72.4	64.0	72.6	101.0	72.2
Jan-14	82.0	79.4	55.0	77.3	99.0	80.8
Apr-14	88.0	81.7	66.0	78.5	103.0	83.9
Jul-14	79.0	90.3	69.0	87.9	86.0	91.9
Oct-14	97.0	94.1	76.0	94.4	111.0	93.8
lan-15	106.0	103.8	84.0	113.9	120.0	97.0
Apr-15	109.0	94.3	94.0	105.1	119.0	87.1
Jul-15	115.0	91.0	115.0	104.0	115.0	82.3
Oct-15	121.0	99.1	118.0	114.6	123.0	88.7
Jan-16	117.0	97.8	122.0	116.6	114.0	85.3
Apr-16	125.0	94.7	129.0	117.1	123.0	79.7
Jul-16	115.0	96.7	120.0	118.8	111.0	82.0
Det-16	114.0	100.8	120.0	123.1	111.0	86.0
lan-17	114.0	111.6	128.0	130.0	104.0	99.3
Apr-17	122.0	119.4	139.0	140.3	111.0	105.4
Jul-17	124.0	120.0	133.0	145.4	118.0	103.0
Oct-17	137.0	126.2	143.0	152.0	133.0	109.0
Jan-18	134.0	124.3	147.0	154.7	126.0	104.0
Apr-18	121.0	125.6	141.0	157.5	107.0	104.3
Jul-18	N/A	127.9	N/A	166.1	N/A	102.4

SOURCES: The Conference Board, Inc. (for U.S. measure, seasonally adjusted); Mass Insight Corporation (for MA measures, not seasonally adjusted). MA Consumer Confidence is unavailable after October 2018.

EXHIBIT A-14 QUARTER 1, FY 2020

Poverty. Since 2005, the Massachusetts poverty rate, which was 10.0 percent in 2018, has been three to five percentage points lower than the national average, which was 13.1 percent in 2018. Massachusetts ranked 45th out of the 50 states and the District of Columbia in 2018, for percent of persons whose ratio of income to the poverty level was below 100 percent in the past 12 months. Poverty status is not determined for all people. Institutionalized people, people in military quarters, people in college dormitories, and unrelated individuals under 15 years old are excluded.



Transfer Payments. Transfer payment income is payment to individuals from all levels of government and from businesses for which no current services are performed, including payments to nonprofit institutions serving individuals. These payments accounted for 14.0 percent of total personal income in Massachusetts in 2018, decreasing from 14.8 percent in 2017. The chart below does not include transfer payments from businesses or payments to non-profit organizations. Total transfer payments to individuals in Massachusetts from governments and businesses totaled \$69.4 billion for 2018, adjusted for inflation. Fifty two percent of government transfer payments to individuals were medical payments, up from 51.0 percent in 2017.

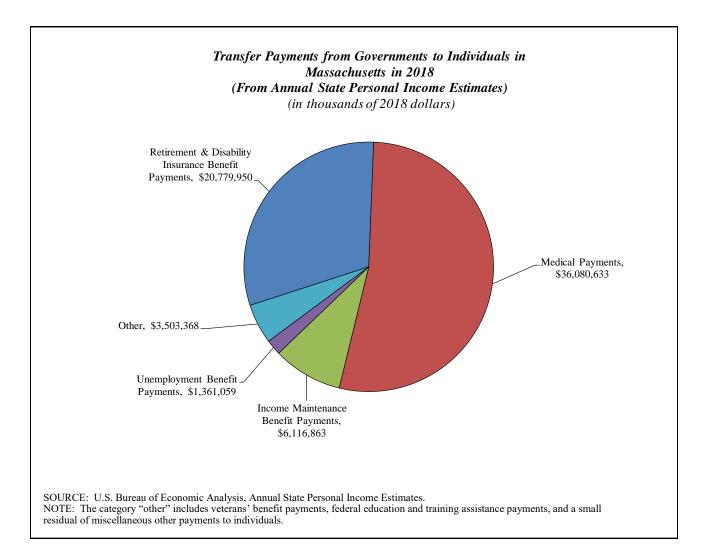


EXHIBIT A-16 QUARTER 1, FY 2020

Health Insurance Coverage. Massachusetts leads the nation in the percent of individuals with health insurance coverage. Massachusetts passed legislation in 2006 mandating universal coverage in the Commonwealth. In 2018, 97.2 percent of the civilian non-institutionalized population was covered in the state by either private or public insurance, compared with 91.1 percent nationwide. Massachusetts also leads the other New England states in coverage, with Vermont as the next closest at 96.0 percent. All of the New England states have higher rates of coverage than the nation. These data do not indicate the comprehensiveness of coverage, however.

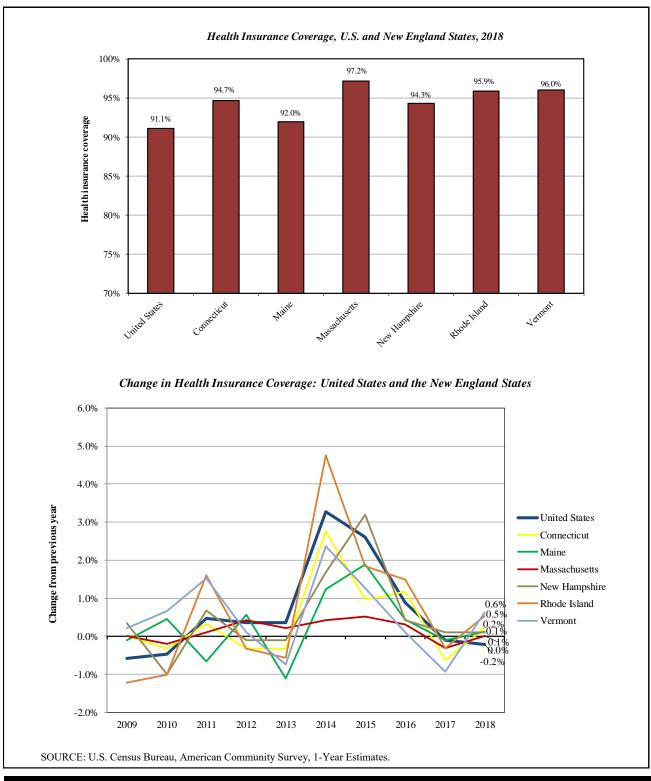


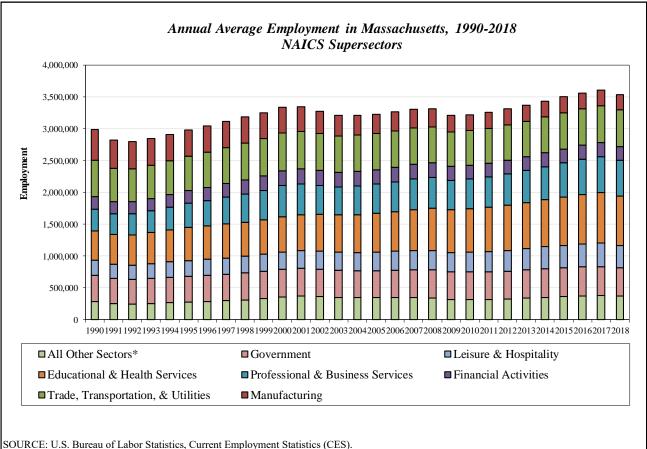
EXHIBIT A-17 QUARTER 1, FY 2020

EMPLOYMENT

Employment by Industry. The chart on this page shows the annual level of non-agricultural payroll employment in Massachusetts based on the North American Industry Classification System (NAICS) for the seven largest NAICS supersectors starting with 1990, the earliest year for which NAICS data are available. The chart on the following page compares the supersector shares for 2018 with the corresponding shares for 1998. Like many industrial states, Massachusetts has seen a steady decline of its manufacturing jobs over the last two decades, not only as a share of total employment, but also in absolute numbers of jobs. Several NAICS service sectors, Education and Health Services, Professional and Business Services, and Leisure and Hospitality have grown to take the place of manufacturing in driving the Massachusetts economy and now account for almost half of total payroll employment, while Financial Activities, Government, Information, and Trade, Transportation & Utilities have remained relatively level or declined in share.

After significant declines in 2009, total non-agricultural employment in Massachusetts eventually increased 0.4 percent and continued to grow steadily, until 2017. In 2018, nonfarm employment decreased by 1.9 percent, the first decrease in nonfarm employment since 2009. With an annual average slightly over 3.6 million nonfarm employees, 2017 had the highest numbers to date.

After years of moderate but steady declines or near-zero growth in the late nineties and early 2000s, manufacturing employment in the state experienced steep annual declines in 2002 (10.3 percent) and 2003 (7.0 percent) before returning to a more moderate decline in 2004 (3.5 percent). After a steep drop of 9.6 percent in 2009, the decline returned to a less dramatic 2.4 percent in 2010. August 2019 saw manufacturing employment decrease by 2.1 percent since August of 2018, as total employment also fell. The annual manufacturing employment total in 2018 was slightly higher than in 2017 (244.9 thousand compared to 244.2).



*Includes Mining & Natural Resources, Construction, Information, and Other Services.

EXHIBIT A-18 QUARTER 1, FY 2020

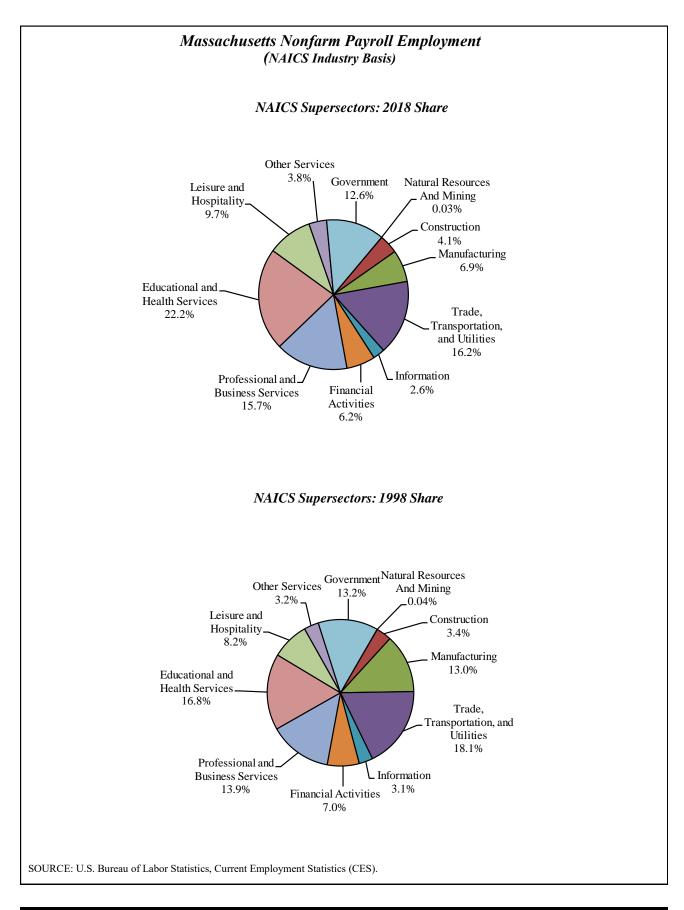


EXHIBIT A-19 QUARTER 1, FY 2020

Largest Employers in Massachusetts. The following inset lists the 19 largest private employers in Massachusetts based upon employment covered by the Unemployment Insurance system for FY 2018. The 2018 list is nearly identical to the 2017 list, except that Tufts University is now among the top 19 and Big Y Foods, Inc. is no longer in the top listing. The list does not include employers whose headquarters are located outside of Massachusetts, and it may not include some employers who do business in the state under multiple legal names or register each facility as a separate employer.

	lquartered in Massachusetts in FY 2018 alphabetically)
Bay State Medical Center, Inc	Partners Healthcare Systems, Inc.
Beth Israel Deaconess Medical Center	Raytheon Company
Boston Medical Center Corporation	The Stop & Shop Supermarkets Corporation
Boston University	Shaw's Supermarkets, Inc.
Brigham & Women's Hospital, Inc.	State Street Bank & Trust Company
DeMoulas Supermarkets, Inc	The Children's Hospital Corporation
EMC Corporation	The TJX Companies, Inc.
General Hospital Corporation	Tufts University
Harvard University	UMass Memorial Medical Center, Inc.
Massachusetts Institute of Technology	
SOURCE: FY2018 Commonwealth of Massachusetts C (http://www.macomptroller.info/comptroller/docs/report	Comprehensive Annual Financial Report (CAFR), p. 207 rts-audits/cafr/cafr-fy18.pdf).
NOTE: This alphabetic listing includes private employe	ers reporting large numbers of jobs covered
	ormation is based on the 2018 employment for employers as
	ot include those employers who do business in Massachusetts er each store, facility or franchise as a separate employer. In
	, Massachusetts CVS Pharmacy LLC, Target Corp, United Parcel
	Market Group Inc., and Verizon New England are all large
Massachusetts employers, but are headquartered outs	ide of Massachusetts.

Massachusetts Companies in the Fortune 500 List. Massachusetts is home to the headquarters of 34 Fortune 500 companies. The top 12 companies are shown in the table below. When comparing the 2019 Fortune 500 list to the 2018 list, eight Massachusetts companies gained and two lost rank. Thermo Fisher Scientific, located in Waltham, climbed 20 places on the list, while Boston-based Liberty Mutual Insurance Company fell seven places. General Electric relocated its headquarters from Fairfield, CT to Boston in May 2017 and leads the top Fortune 500 companies in the state with \$120.3 billion in revenues.

	Massachusetts Companies in the Fortune 500												
Ra	Rank												
2019	2018	Company (location)	Industry	(billions)									
21	18	General Electric (Boston)	Industrial Machinery	\$120.3									
75	68	Liberty Mutual Ins. Group (Boston)	Insurance: Property & Casualty (Stock)	\$42.7									
84	93	Mass. Mutual Life Ins. (Springfield)	Insurance: Life, Health (Mutual)	\$39.3									
85	85	TJX (Framingham)	Specialty Retailers: Apparel	\$39.0									
114	119	Raytheon (Waltham)	Aerospace and Defense	\$27.0									
124	144	Thermo Fisher Scientific (Waltham)	Scientific, Photo & Control Equipment	\$24.4									
235	245	Biogen (Weston)	Pharmaceuticals	\$13.5									
245	n/a	BJ's Wholesale Club (Westborough)	General Merchandisers	\$13.									
247	259	State Street Corp. (Boston)	Commercial Banks	\$12.									
254	331	Global Partners (Waltham)	Wholesalers: Diversified	\$12.									
319	328	Boston Scientific (Natick)	Medical Products & Equipment	\$9.									
358	364	Eversource Energy (Springfield)	Utilities: Gas and Electric	\$8.									

Unemployment Insurance Trust Fund. The unemployment insurance system is a federal-state cooperative program established by the Social Security Act and the Federal Unemployment Tax Act to provide for the payment of benefits to eligible individuals when they become unemployed through no fault of their own. Benefits are paid from the Commonwealth's Unemployment Insurance Trust Fund, financed through employer contributions. The assets and liabilities of the Commonwealth Unemployment Insurance Trust Fund are not assets and liabilities of the Commonwealth.

As of July 31, 2019, the preliminary Massachusetts Unemployment Trust Fund had a balance of \$1.873 billion. This balance is the sum of the private contributory account balance of \$1.737 billion and the government contributory portion of \$136 million. This compares to the July 31, 2018 balance of \$1.404 billion with a private contributory portion of \$1.291 billion. The August 2019 Unemployment Insurance Trust Fund report indicated that the private contributory account balance was estimated to be \$1.356 billion by the end of 2023, according to the Moody's-based outlook.

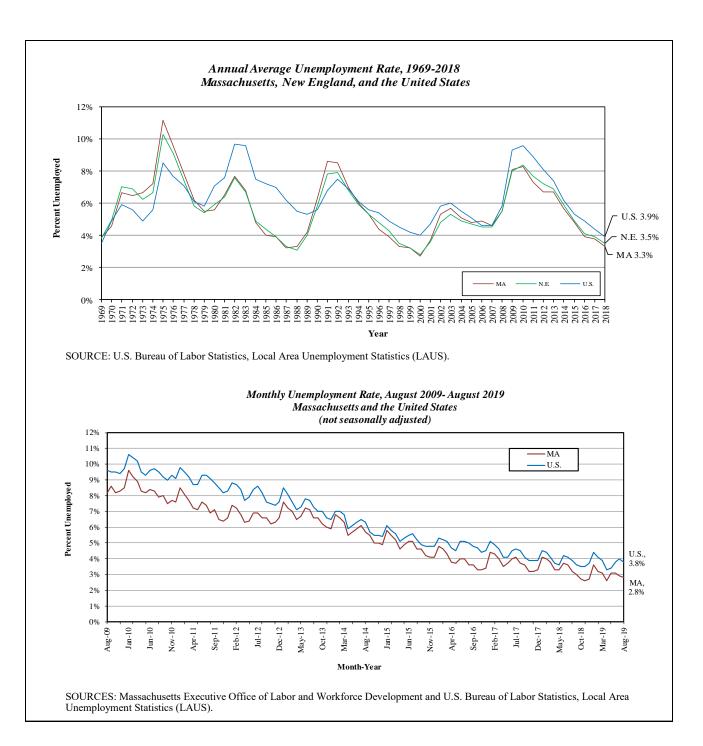
Unemployment. The unemployment rate in Massachusetts was consistently below or equal to the national average from mid-1995 through September 2005, with similar patterns of gradual improvement after the mid-2003 peak. The Massachusetts rate was greater than or equal to the U.S. rate for 19 months between January 2006 and June 2007, but has not exceeded the U.S. rate since then. The Massachusetts rate peaked at 9.6 percent in January 2010, the same month that the U.S. rate peaked at 10.6 percent. From July 2007 onward, the state rate remained equal to or below the comparable (not seasonally adjusted) U.S. unemployment rate.

Since reaching 6.8 percent in January 2014, the Massachusetts unemployment rate has gradually declined to 2.8 percent in August 2019, below the national rate of 3.8 percent. The tables and graphs on the following two pages compare the unemployment rate in the state with those in New England and the U.S.

EXHIBIT A-21 QUARTER 1, FY 2020

				(in 1	housan	ds)				
	Civ	vilian Lab	or Force	U	nemplo	yed	Unemp	loyment	Rate	MA Rate a
Year	MA	N.E.	U.S.	MA	N.E.	U.S.	MA	N.E.	U.S.	Pct. of U.S
1969	2,581	5,201	80,734	100	198	2,832	3.9%	3.8%	3.5%	111.2%
1970	2,465	5,128	82,771	113	253	4,093	4.6%	4.9%	4.9%	93.7%
1971	2,459	5,120	84,382	163	364	5,016	6.6%	7.1%	5.9%	112.7%
1972	2,487	5,260	87,034	161	363	4,882	6.5%	6.9%	5.6%	115.6%
1973	2,557	5,387	89,429	171	336	4,365	6.7%	6.2%	4.9%	136.1%
1974	2,637	5,514	91,949	190	368	5,156	7.2%	6.7%	5.6%	128.5%
1975	2,725	5,633	93,775	305	578	7,929	11.2%	10.3%	8.5%	131.5%
1976	2,722	5,706	96,158	262	518	7,406	9.6%	9.1%	7.7%	124.7%
1977	2,763	5,821	99,009	215	433	6,991	7.8%	7.4%	7.1%	109.9%
1978	2,814	5,936	102,251	175	344	6,202	6.2%	5.8%	6.1%	101.6%
1979	2,853	6,071	102,251	157	328	6,137	5.5%	5.4%	5.8%	94.8%
1980	2,868	6,148	106,940	162	363	7,637	5.6%	5.9%	7.1%	78.9%
1981	2,942	6,259	108,670	190	403	8,273	6.5%	6.4%	7.6%	85.5%
1982	2,987	6,341	110,204	231	482	10,678	7.7%	7.6%	9.7%	79.4%
1983	2,997	6,392	111,550	202	428	10,070	6.8%	6.7%	9.6%	70.8%
1984	3,037	6,525	113,544	145	319	8,539	4.8%	4.9%	7.5%	64.0%
1985	3,051	6,633	115,461	121	289	8,312	4.0%	4.4%	7.2%	55.6%
1986	3,066	6,726	117,834	119	264	8,237	3.9%	3.9%	7.0%	55.7%
1980	3,000	6,825	117,854	100	204	7,425	3.9%	3.3%	6.2%	51.6%
1987	3,141	6,909	121,669		216	6,701	3.3%	3.1%	5.5%	
1989	3,141	7,007	121,009	103 132	210	6,528	4.2%	4.0%	5.3%	60.0% 79.2%
1989		7,109	125,809	202	412	7,047	6.3%	5.8%		
1990	3,206								5.6%	112.5%
1991	3,195 3,181	7,117 7,102	126,346 128,105	275 269	554 564	8,628 9,613	8.6% 8.5%	7.8% 7.9%	6.8% 7.5%	126.5% 113.3%
1992	3,174	7,102	128,103	209	481	9,013 8,940				
1995							7.0%	6.8%	6.9%	101.4%
	3,201	7,033	131,056	193	415	7,996	6.0%	5.9%	6.1%	98.4%
1995	3,215	7,049	132,304	170	374	7,404	5.3%	5.3%	5.6%	94.6%
1996	3,241	7,118	133,943	144	340	7,236	4.4%	4.8%	5.4%	81.5%
1997	3,306	7,220	136,297	130	312	6,739	3.9%	4.3%	4.9%	79.6%
1998	3,341	7,264	137,673	110	254	6,210	3.3%	3.5%	4.5%	73.3%
1999	3,354	7,327	139,368	107	234	5,880	3.2%	3.2%	4.2%	76.2%
2000	3,330	7,335	142,583	90	205	5,692	2.7%	2.8%	4.0%	67.5%
2001	3,381	7,394	143,734	126	267	6,801	3.7%	3.6%	4.7%	78.7%
2002	3,431	7,476	144,863	181	360	8,378	5.3%	4.8%	5.8%	91.4%
2003	3,422	7,504	146,510	195	401	8,774	5.7%	5.3%	6.0%	95.0%
2004	3,396	7,478	147,401	175	363	8,149	5.1%	4.9%	5.5%	92.7%
2005	3,384	7,521	149,320	164	352	7,591	4.8%	4.7%	5.1%	94.1%
2006	3,413	7,605	151,428	167	345	7,001	4.9%	4.5%	4.6%	106.5%
2007	3,426	7,648	153,124	158	344	7,078	4.6%	4.5%	4.6%	100.0%
2008	3,452	7,704	154,287	191	426	8,924	5.5%	5.5%	5.8%	94.8%
2009	3,470	7,729	154,142	281	620	14,265	8.1%	8.0%	9.3%	87.1%
2010	3,480	7,751	153,889	289	649	14,825	8.3%	8.4%	9.6%	86.5%
2011	3,469	7,738	153,617	252	597	13,747	7.3%	7.7%	8.9%	82.0%
2012	3,485	7,730	154,975	233	559	12,506	6.7%	7.2%	8.1%	82.7%
2013	3,513	7,730	155,389	236	533	11,460	6.7%	6.9%	7.4%	90.5%
2014	3,568	7,799	155,922	205	457	9,617	5.7%	5.9%	6.2%	91.9%
2015	3,590	7,807	157,130	173	381	8,296	4.8%	4.9%	5.3%	90.6%
2016	3,620	7,852	159,187	140	325	7,751	3.9%	4.1%	4.9%	79.6%
2017	3,696	7,946	160,320	139	307	6,982	3.8%	3.9%	4.4%	86.4%
2018	3,805	8,073	162,075	127	280	6,314	3.3%	3.5%	3.9%	84.6%

Survey (CPS).



EDUCATION AND TECHNOLOGY

Educational Attainment. The availability of a skilled and well-educated population is an important resource for the Commonwealth. Only the District of Columbia had a higher percentage of adults with a bachelor's degree or higher in 2018, according to the Census Bureau's American Community Survey (ACS). The Census also reported that Massachusetts ranked 29th in persons who had not completed high school, at 9.2 percent of the population age 25 or older, less than the national average of 11.7 percent. Massachusetts' black and Hispanic populations achieved college degrees at a lower rate than its white population, but their rates were higher than the national averages. The most current ACS data are shown below.

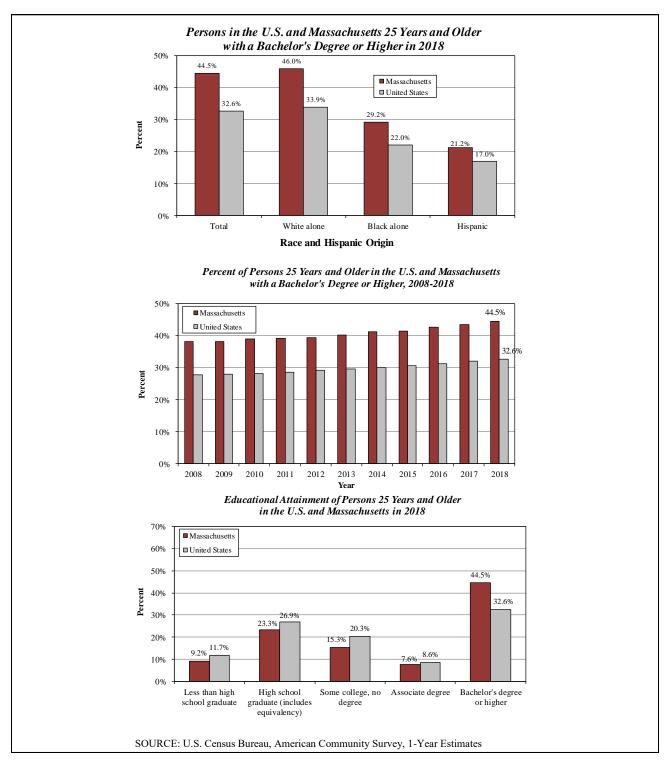


EXHIBIT A-24 QUARTER 1, FY 2020

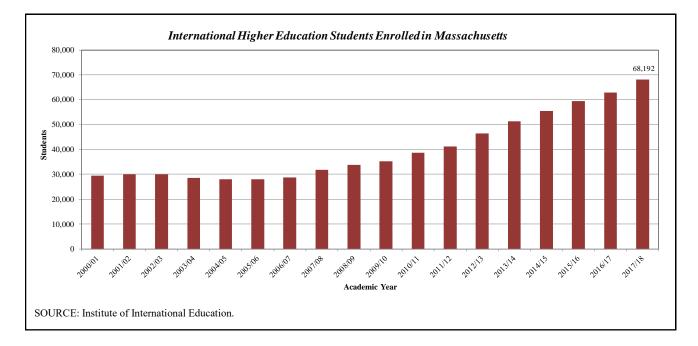
Higher Education Data. The table below compares Massachusetts residents' higher education enrollment by race and Hispanic origin to the U.S. There were 1.7 percent fewer people enrolled in college in the U.S. in 2018 compared to 2017. The proportion of total enrollment in Massachusetts increased by 1.3 percent during the same period.

Hi	Higher Education Enrollment by Race and Hispanic Origin in 2018											
	Total	White alone	Black alone	Asian alone	All other races	Hispanic of Lating						
United States	22,068,328	66.38%	14.59%	9.03%	10.00%	18.45%						
Massachusetts	596,397	69.54%	10.24%	12.24%	7.97%	11.43%						

SOURCE: U.S. Census Bureau, American Community Survey, 1-Year Estimates

NOTE: The Hispanic or Latino Origin category includes all Hispanics in the population regardless of race and therefore should not be added to the other categories to avoid double-counting races.

Survey data released by the Institute of International Education state that 68,192 foreign students were enrolled in Massachusetts colleges and universities in the 2017/2018 school year. This was an increase of 8.4 percent from the previous year. The national enrollment increased 1.5 percent. Massachusetts remains fourth ranked among states for foreign student enrollment.



The graphs and table on the following page provide information about higher education enrollment, degrees conferred, and research and development expenditures at colleges and universities.

U.S. Department of Education data show that from 2016 to 2017, higher education enrollment decreased 0.4 percent in the United States and 0.4 percent at Massachusetts institutions. During the 2000-2017 period, enrollment in public higher education increased 23.9 percent in the United States and 16.4 percent at Massachusetts institutions. Enrollment in private institutions increased 46.2 percent in the United States and 22.0 percent at Massachusetts institutions.

Research and development expenditures at universities and colleges increased 22 percent in the United States and 44 percent in Massachusetts between 2008 and 2017.

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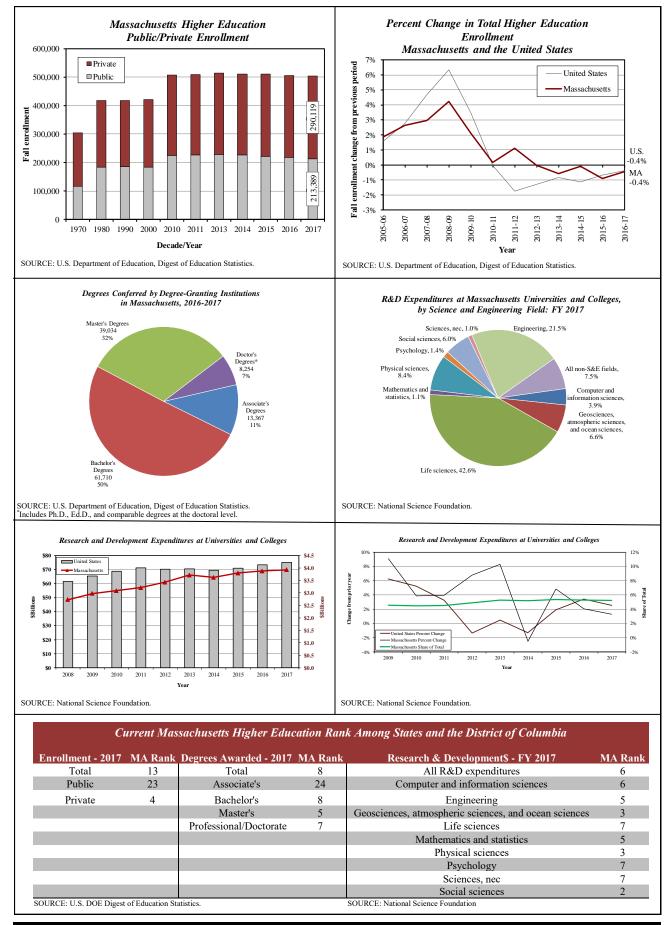
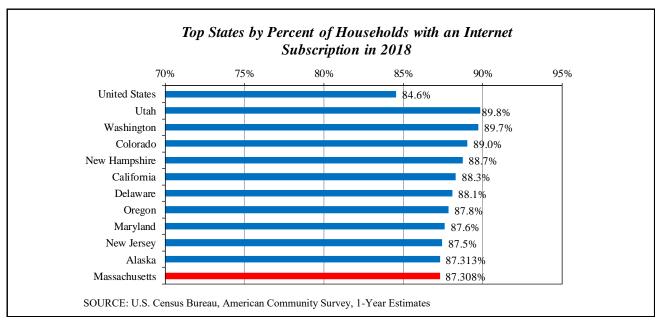


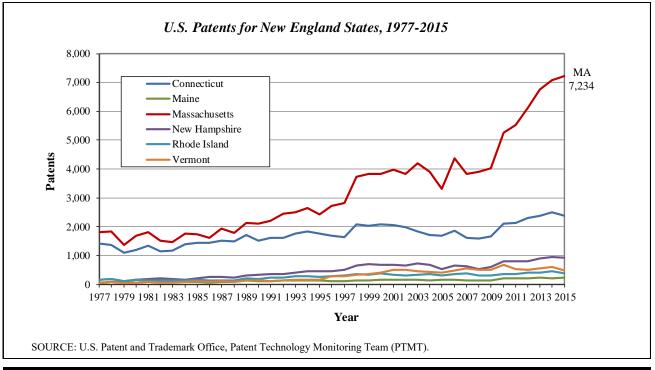
EXHIBIT A-26 QUARTER 1, FY 2020



Internet Access. Massachusetts has the eleventh highest household internet subscription rate in the U.S., according to the Census Bureau's 2018 American Community Survey.

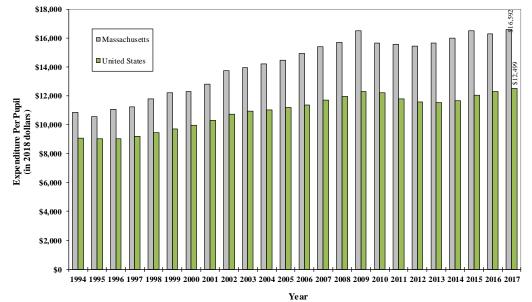
Patents. The U.S. Patent and Trademark Office notes: "This report shows the number of U.S. patent documents (i.e., utility patents, design patents, plant patents, reissue patents, defensive publications, and statutory invention registrations) granted since 1977, broken down by the state or country of origin (patent origin is determined by the residence of the first-named inventor)."

In 2015, Massachusetts was fourth among all states for the number of new patents issued. Only six nations originated more U.S. patents than Massachusetts, putting the state on par with Canada for origination of U.S. patents. Since 1977, Massachusetts has received more new patents than any other New England state. With 6,777 new utilities patents and 7,234 total new patents in 2015, a 2.2 percent increase in total patents since 2014, Massachusetts innovators were responsible for 62 percent of the new patents in New England.



Primary and Secondary Education Expenditures. Massachusetts has spent from 16.5 to 37.0 percent more per pupil on primary and secondary education than the national average since 1994. During the 2016-2017 school year, the average Massachusetts per student expenditures increased 1.7 percent to \$16,592. Massachusetts was ranked eighth in the nation among states and the District of Columbia in 2017. The table and chart below show expenditures per pupil for Massachusetts and the U.S.

		MA change from		
Fiscal Year	Massachusetts	United States	Ratio (MA/U.S.)	previous year
1994	\$10,866	\$9,087	1.20	
1995	\$10,544	\$9,052	1.16	-3.0%
1996	\$11,073	\$9,052	1.22	5.0%
1997	\$11,249	\$9,203	1.22	1.6%
1998	\$11,787	\$9,454	1.25	4.8%
1999	\$12,218	\$9,734	1.26	3.7%
2000	\$12,313	\$9,968	1.24	0.8%
2001	\$12,815	\$10,328	1.24	4.1%
2002	\$13,757	\$10,749	1.28	7.4%
2003	\$13,951	\$10,944	1.27	1.4%
2004	\$14,215	\$11,016	1.29	1.9%
2005	\$14,487	\$11,187	1.29	1.9%
2006	\$14,923	\$11,382	1.31	3.0%
2007	\$15,427	\$11,706	1.32	3.4%
2008	\$15,691	\$11,965	1.31	1.7%
2009	\$16,525	\$12,288	1.34	5.3%
2010	\$15,650	\$12,207	1.28	-5.3%
2011	\$15,563	\$11,788	1.32	-0.6%
2012	\$15,467	\$11,602	1.33	-0.6%
2013	\$15,678	\$11,534	1.36	1.4%
2014	\$16,003	\$11,677	1.37	2.1%
2015	\$16,519	\$12,069	1.37	3.2%
2016	\$16,314	\$12,306	1.33	-1.2%
2017	\$16,592	\$12,499	1.33	1.7%

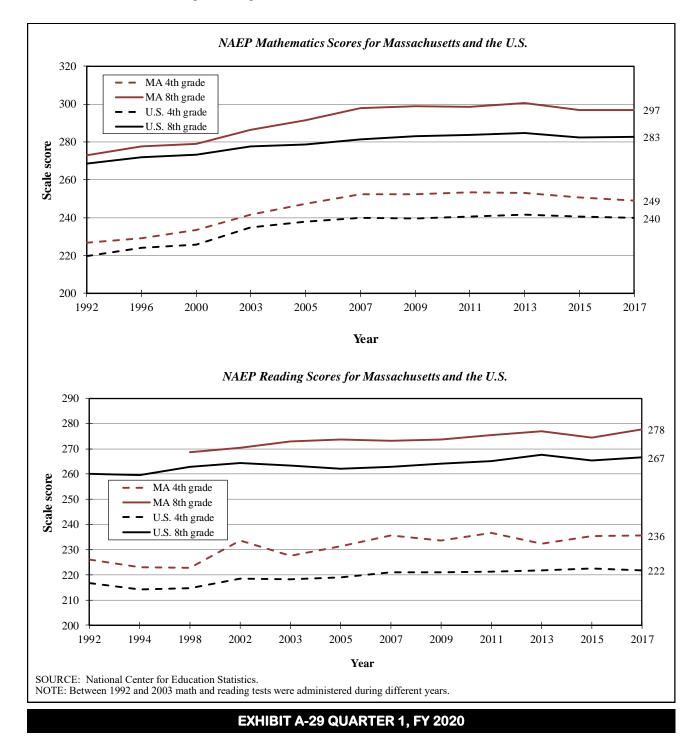


SOURCE: U.S. Census Bureau, Public Elementary-Secondary Education Finance Data.

EXHIBIT A-28 QUARTER 1, FY 2020

National Assessment of Educational Progress (NAEP) scores. The National Assessment of Educational Progress (NAEP), also known as "the Nation's Report Card," is the only nationally representative and continuing assessment of what America's students know and can do in various subject areas. Since 1969, assessments have been conducted periodically in reading, mathematics, science, writing, U.S. history, civics, geography, and the arts. Under the current structure, the Commissioner of Education Statistics, who heads the National Center for Education Statistics in the U.S. Department of Education, is responsible by law for administering the NAEP project.

Since 1990, NAEP assessments have also been conducted to give results for participating states. Those that choose to participate receive assessment results that report on the performance of students in that state. In its content, the state assessment is identical to the assessment conducted nationally. However, because the national NAEP samples were not and are not currently designed to support the reporting of accurate and representative state-level results, separate representative samples of students are selected for each participating jurisdiction/state. The graphs below compare the data available for Massachusetts and the national public samples.



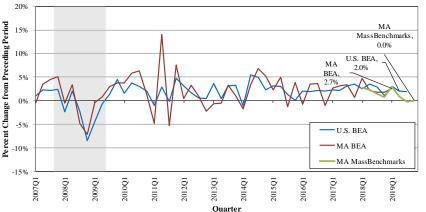
ECONOMIC BASE AND PERFORMANCE—STATE OVERVIEW

Comparing BEA GDP for the U.S., the region, and Massachusetts. The U.S. Bureau of Economic Analysis (BEA) defines Gross Domestic Product by State (GDP) as "the value added in production by the labor and property located in a state. GDP for a state is derived as the sum of the gross state product originating in all industries in a state. In concept, an industry's GDP, referred to as its 'value added', is equivalent to its gross output (sales or receipts and other operating income, commodity taxes, and inventory change) minus its intermediate inputs (consumption of goods and services purchased from other U.S. industries or imported)."

The BEA provides national (in January) and state (in June) annual and quarterly GDP estimates. MassBenchmarks releases quarterly estimates of Massachusetts economic activity. This is reported in the following section. While we do not have access to many of the components that the BEA uses to calculate state GDP in advance of its release, we provide an overview of our state's components when they are available. Additionally, we provide state economic indexes and industrial sector data that are released more frequently and in some cases, are among the components used to calculate state GDP.

	Massac	Massachusetts Annual		f chained 2012 dollars) New England Annual		United States Annual	
Year	GDP	change	GDP	change	GDP	change	
2000	\$360		\$749		\$13,131		
2001	\$362	0.8%	\$759	1.3%	\$13,262	1.0%	
2002	\$365	0.7%	\$766	1.0%	\$13,493	1.7%	
2003	\$374	2.5%	\$784	2.3%	\$13,879	2.9%	
2004	\$383	2.6%	\$816	4.0%	\$14,406	3.8%	
2005	\$391	1.9%	\$830	1.8%	\$14,913	3.5%	
2006	\$398	1.8%	\$850	2.4%	\$15,338	2.9%	
2007	\$408	2.6%	\$868	2.1%	\$15,626	1.9%	
2008	\$413	1.1%	\$869	0.2%	\$15,605	-0.1%	
2009	\$408	-1.1%	\$851	-2.1%	\$15,209	-2.5%	
2010	\$425	4.0%	\$872	2.5%	\$15,599	2.6%	
2011	\$435	2.4%	\$877	0.6%	\$15,841	1.6%	
2012	\$444	2.2%	\$889	1.4%	\$16,197	2.2%	
2013	\$445	0.1%	\$888	-0.2%	\$16,495	1.8%	
2014	\$453	1.9%	\$895	0.8%	\$16,900	2.5%	
2015	\$470	3.6%	\$918	2.6%	\$17,387	2.9%	
2016	\$478	1.7%	\$929	1.1%	\$17,659	1.6%	
2017	\$488	2.2%	\$941	1.3%	\$18,051	2.2%	
2018	\$501	2.7%	\$960	2.0%	\$18,566	2.9%	

Real GDP: Percent Change from Preceding Quarter (Seasonally Adjusted Annual Rates)



SOURCES: U.S. Bureau of Economic Analysis, MA MassBenchmarks calculations by Dr. Alan Clayton-Matthews. Seasonally adjusted annual rates are quarterly data adjusted to an annual basis. NOTE: Shaded areas are recession periods.

EXHIBIT A-30 QUARTER 1, FY 2020

ECONOMIC BASE AND PERFORMANCE-ECONOMIC INDICATORS

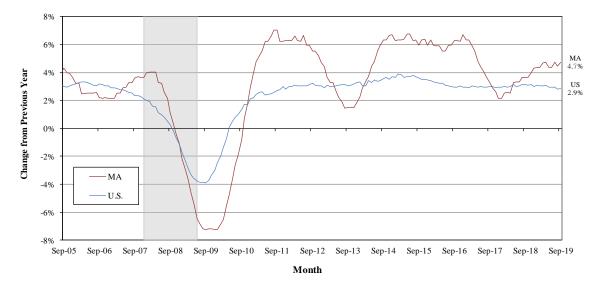
State Coincident Indexes. To track more recent changes in the state and national economies, we use the Federal Reserve Bank of Philadelphia's Coincident Indexes. It:

...produces a monthly coincident index for each of the 50 states. The indexes are released a few days after the Bureau of Labor Statistics (BLS) releases the employment data for the states.

The coincident indexes combine four state-level indicators to summarize current economic conditions in a single statistic. The four state-level variables in each coincident index are nonfarm payroll employment, average hours worked in manufacturing, the unemployment rate, and wage and salary disbursements deflated by the consumer price index (U.S. city average). The trend for each state's index is set to the trend of its gross domestic product (GDP), so long term growth in the state's index matches long term growth in its GDP. (https://www.phil.frb.org/ research-and-data/regional-economy/indexes/coincident/)

The graph below indicates the state and national index change from 12 months prior. Recent revisions to BLS data that the Philadelphia Federal Reserve Bank uses to construct its indexes resulted in an improved trend for Massachusetts since the recession ended in 2009. The table below compares the Massachusetts index to its New England neighbors and the U.S.

Area	September 2019	1-Month Change	3-Month Change	12-Month Change
U.S.	129.2	0.3%	0.7%	2.9%
Massachusetts	143.8	0.2%	0.9%	3.6%
Connecticut	129.1	0.2%	0.8%	2.9%
Maine	128.5	0.1%	1.3%	3.7%
New Hampshire	147.4	0.1%	0.4%	2.8%
Rhode Island	128.8	0.1%	0.6%	3.2%
Vermont	140.2	-0.1%	0.2%	3.8%



Comparing the U.S. and Massachusetts Coincident Indexes

SOURCE: Federal Reserve Bank of Philadelphia.

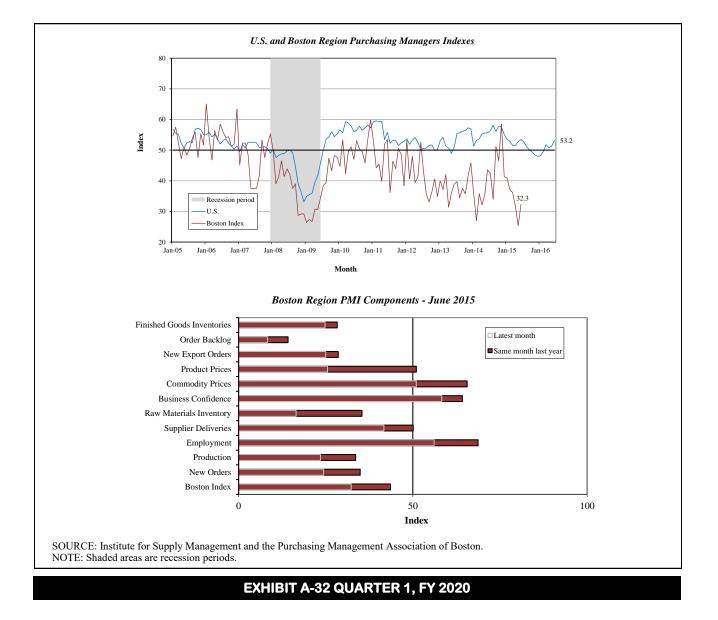
NOTES: Shaded areas are recession periods. Indexes are set to 2007 annual averages. Methodology changes in January 2018 resulted in revised values for historical data.

EXHIBIT A-31 QUARTER 1, FY 2020

Institute for Supply Management Purchasing Manager Indexes (PMI). These indexes are compiled using survey data from purchasing and supply executives and are used as a leading business indicator. While the national index is based on a survey of manufacturers, the Boston region's is based on a survey of "companies representing industries as diverse as the banking and financial services, pharmaceuticals and biotechnology, software development and communication, medical products and equipment, computers, chemicals, consumer products, education, and the public sector." It should be noted that the Boston survey has been suspended, and consequently, data from it are not currently being updated.

Index readings above 50 indicate the economy is generally expanding. Readings below 50 indicate the economy is generally contracting, although a reading above 42 for a period of time indicates the economy is generally expanding. Components of the national index include new orders, production, employment, supplier deliveries, inventories, customer inventories, prices, backlog of orders, exports, and imports. The Boston region's components are slightly different and include new orders, production, employment, supplier deliveries, raw monthly materials inventory, business confidence, commodity prices, product prices, new export orders, order backlog, and finished goods inventories. These components show which segments of the business supply chain are expanding or contracting.

The June 2016 national index indicated that the manufacturing sector has been expanding since December 2015, with the exception of a small dip in April 2016. The Boston region's June 2015 (the last date for which data were available) index of 32.3 indicated that overall business conditions were contracting after hitting a four-year high of 58.5 in November 2014.



ECONOMIC BASE AND PERFORMANCE—INTERNATIONAL TRADE

Total Trade Volume. Total trade volume, exports and imports, decreased 1.22 percent from 2017 to \$62.8 billion in 2018. Canada's trade volume was \$11 billion and, at 16.8 percent of the total state trade, it was by far our most valuable trading partner. Massachusetts trade deficit, \$8.5 billion, increased 19.4 percent in 2018. See appendix 8 for more trade data.

Exports. Massachusetts ranked 19th in the United States in 2018 and first in New England with \$27.2 billion in exports. This was a 3.8 percent decrease from the previous year's export value, while national exports increased by 5.2 percent. Total exports from New England increased by 2.3 percent. Canada was again our top export destination in 2018 with \$3.1 billion.

Imports. Imports increased 0.86 percent to \$35.6 billion in 2018. Canada was also the largest source for Massachusetts imports in 2018, from which we imported \$7.4 billion or 20.9 percent of our total.

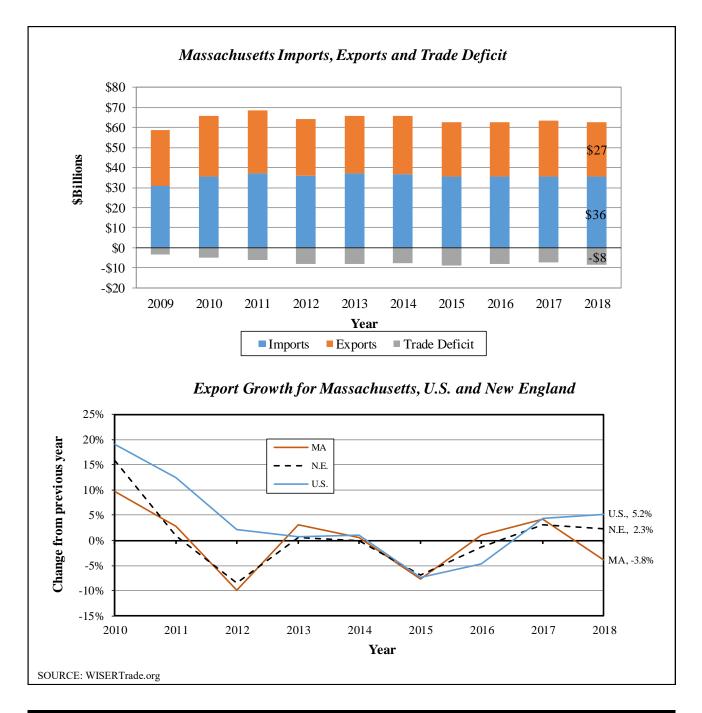


EXHIBIT A-33 QUARTER 1, FY 2020

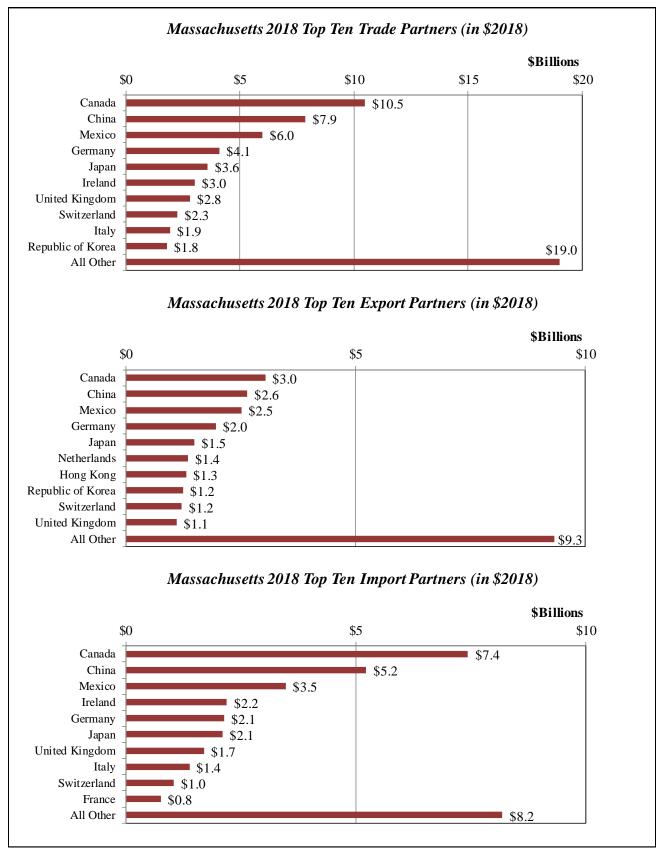
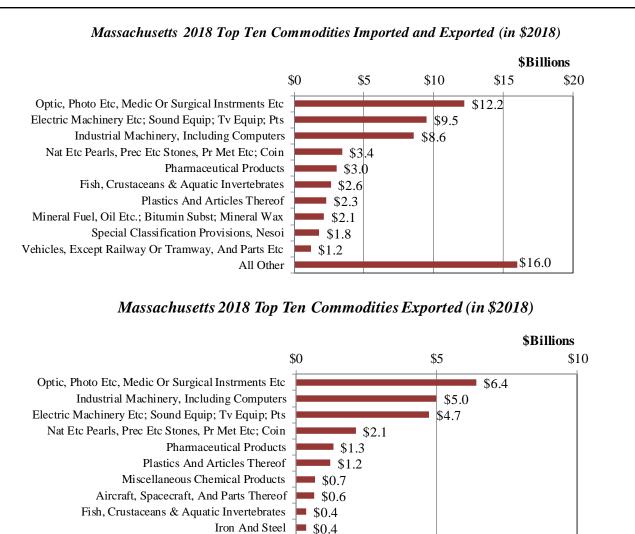


EXHIBIT A-34 QUARTER 1, FY 2020



Massachusetts 2018 Top Ten Commodities Imported (in \$2018)

\$4.7

All Other

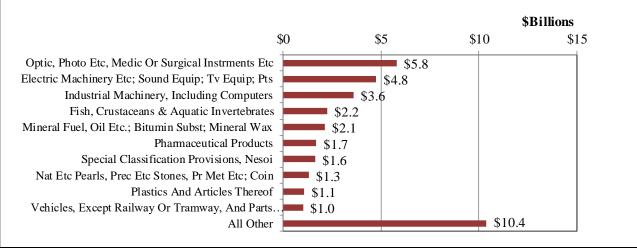
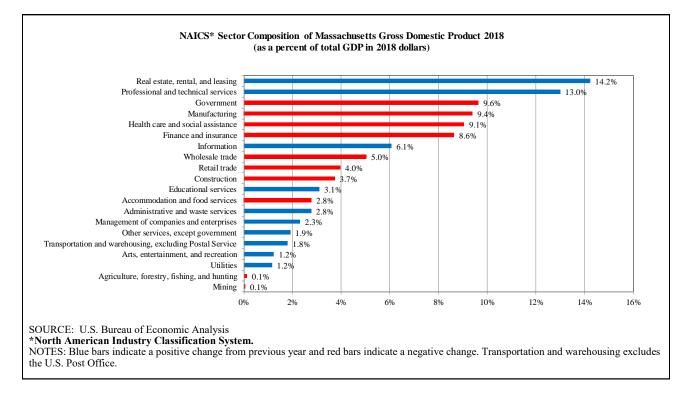


EXHIBIT A-35 QUARTER 1, FY 2020

ECONOMIC **B**ASE AND **P**ERFORMANCE—INDUSTRY SECTOR DETAIL (NAICS BASIS)

The Massachusetts economy remains diversified among several industrial and non-industrial sectors. The four largest sectors of the economy are real estate, rental and leasing; professional and technical services; government; and manufacturing, which contributed 46.3 percent of the GDP in 2018. The real estate, rental and leasing sector remained the largest contributor in 2018. The following bar chart displays the latest sector contributions to the Massachusetts GDP.



GDP Subsectors. When measured in inflation-adjusted dollars, the change in Massachusetts total GDP grew 25.2 percent between 2008 and 2018. Between 2008 and 2017 (the latest data available for subsector data), several industries grew much faster than the state average. Industry subsectors that experienced substantial cumulative growth or reduction are listed in the following chart.

NAICS* Industry Subsector	Percent Change 2008-2017
Support activities for mining	343.0%
Securities, commodity contracts, and other financial	
investments and related activities	184.2%
Air transportation	109.0%
Performing arts, spectator sports, museums, and relat- ed activities	108.3%
Oil and gas extraction	-70.7%
Amusement, gambling, and recreation industries	68.1%
Mining (except oil and gas)	67.4%
Computer systems design and related services	64.4%

		Gross Dome				museus					
			(million:	s of 2018 dollar							
NAICS* Industry Sector	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	20
All industry total	\$453,203	\$457,960	\$471,871	\$475,104	\$485,964	\$489,744	\$502,195	\$532,560	\$543,778	\$554,161	\$567,2
Private industries	\$402,224	\$405,801	\$419,760	\$421,193	\$434,827	\$437,561	\$449,038	\$477,784	\$489,178	\$499,192	\$512,6
Agriculture, forestry, fishing, and hunting	\$1,083	\$1,135	\$1,303	\$1,105	\$1,104	\$962	\$748	\$780	\$749	\$797	\$7
Mining	\$173	\$200	\$185	\$180	\$173	\$184	\$221	\$286	\$372	\$301	\$3
Utilities	\$6,794	\$5,620	\$6,366	\$6,267	\$5,843	\$6,343	\$6,494	\$6,617	\$6,164	\$6,470	\$6,5
Construction	\$16,299	\$14,801	\$13,856	\$13,960	\$14,970	\$15,806	\$16,421	\$18,198	\$19,295	\$20,087	\$21,1
Manufacturing	\$49,132	\$48,414	\$51,787	\$50,469	\$50,859	\$50,057	\$51,549	\$53,987	\$52,372	\$52,118	\$53,2
Wholesale trade	\$25,137	\$24,663	\$25,280	\$25,176	\$24,807	\$25,521	\$26,271	\$27,426	\$27,513	\$28,061	\$28,5
Retail trade	\$19,832	\$19,930	\$20,311	\$19,740	\$19,593	\$19,985	\$20,066	\$21,120	\$21,696	\$22,005	\$22,4
Transportation and warehousing, excluding Postal Service	\$7,296	\$7,150	\$7,442	\$7,767	\$7,698	\$7,877	\$8,327	\$9,125	\$9,493	\$9,857	\$10,2
Information	\$26,738	\$25,695	\$27,851	\$27,610	\$26,469	\$27,440	\$27,174	\$29,735	\$31,794	\$32,988	\$34,3
Finance and insurance	\$33,326	\$38,487	\$38,199	\$37,163	\$44,520	\$41,943	\$43,420	\$48,021	\$49,746	\$49,001	\$49,0
Real estate, rental, and leasing	\$62,365	\$64,203	\$65,777	\$68,271	\$69,756	\$70,551	\$72,306	\$75,055	\$77,654	\$78,632	\$80,7
Professional and technical services	\$53,108	\$51,286	\$53,618	\$54,190	\$57,148	\$56,680	\$58,259	\$62,622	\$65,019	\$69,466	\$73,2
Management of companies and enterprises	\$9,847	\$9,737	\$9,802	\$10,996	\$10,972	\$11,327	\$11,429	\$12,705	\$11,856	\$12,059	\$13,0
Administrative and waste services	\$12,935	\$11,903	\$12,403	\$12,554	\$12,630	\$12,783	\$13,156	\$14,017	\$14,542	\$15,264	\$15,7
Educational services	\$13,091	\$14,409	\$15,104	\$15,256	\$15,472	\$15,618	\$15,900	\$16,400	\$16,845	\$16,907	\$17,5
Health care and social assistance	\$40,928	\$43,415	\$44,743	\$44,865	\$46,392	\$47,033	\$48,027	\$50,183	\$51,538	\$52,301	\$51,
Arts, entertainment, and recreation	\$3,577	\$3,950	\$4,522	\$4,462	\$4,531	\$5,158	\$6,174	\$6,713	\$6,927	\$6,806	\$7,
Accommodation and food services	\$11,237	\$11,530	\$12,052	\$12,154	\$12,741	\$13,104	\$13,451	\$14,731	\$15,310	\$15,606	\$15,
Other services, except government	\$9,326	\$9,272	\$9,158	\$9,008	\$9,146	\$9,185	\$9,645	\$10,063	\$10,291	\$10,466	\$10,
Government	\$50,979	\$52,160	\$52,110	\$53,911	\$51,137	\$52,183	\$53,157	\$54,776	\$54,600	\$54,969	\$54,6

			(based on millio	ons of 2018 do	llars)						(based on millions of 2018 dollars)												
NAICS* Industry Sector	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018												
All industry total																							
Private industries																							
Agriculture, forestry, fishing, and hunting	19	19	19	19	19	19	19	19	19	19	19												
Mining	20	20	20	20	20	20	20	20	20	20	20												
Utilities	17	17	17	17	17	17	17	18	18	18	18												
Construction	10	10	11	11	11	10	10	10	10	10	10												
Manufacturing	4	4	4	4	4	4	4	4	4	5	4												
Wholesale trade	8	8	8	8	8	8	8	8	8	8	8												
Retail trade	9	9	9	9	9	9	9	9	9	9	9												
Transportation and warehousing, excluding Postal Service	16	16	16	16	16	16	16	16	16	16	16												
Information	7	7	7	7	7	7	7	7	7	7	1												
Finance and insurance	6	6	6	6	6	6	6	6	6	6	(
Real estate, rental, and leasing	1	1	1	1	1	1	1	1	1	1	1												
Professional and technical services	2	3	2	2	2	2	2	2	2	2	2												
Management of companies and enterprises	14	14	14	14	14	14	14	14	14	14	14												
Administrative and waste services	12	12	12	12	13	13	13	13	13	13	13												
Educational services	11	11	10	10	10	11	11	11	11	11	11												
Health care and social assistance	5	5	5	5	5	5	5	5	5	4	5												
Arts, entertainment, and recreation	18	18	18	18	18	18	18	17	17	17	17												
Accommodation and food services	13	13	13	13	12	12	12	12	12	12	12												
Other services, except government	15	15	15	15	15	15	15	15	15	15	15												
Government	3	2	3	3	3	3	3	3	3	3	-												

SOURCE: U.S. Bureau of Economic Analysis. *North American Industry Classification System.

Industry Sector Analysis. The following section contains a summary for each of the twenty major NAICS* sectors. The data series show a ten-year time span. Graphs include data value labels for the latest annual points.

Not all datasets are reported for all of the major NAICS sectors. The Massachusetts Department of Workforce and Labor Development's Employment and Wages (ES-202) data series are available for every sector and contain the number of establishments, average monthly employment, total annual wages and average weekly wages for establishments with employees. The data are reported quarterly and annually for employees in the private, federal government, state government, and local government sectors. **NOTE:** Beginning with the first Quarter 2013, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.

The nonemployer businesses and receipts graph uses the U.S. Census Nonemployer Statistics series and is available for every sector except 55 - Management of Companies and Enterprises and 92 - Public Administration. Some sectors also lack subsector (at the four-digit NAICS level) detail. Nonemployer annual data have a two-year reporting lag for businesses that do not have paid employees and are subject to federal income tax. The Census reports that "Nonemployers account for a majority of all business establishments, but average less than four percent of all sales or receipts." These can be second or part-time businesses and not the owner's primary source of income.

State Gross Domestic Product is an annual series from the U.S. Bureau of Economic Analysis's Regional Economic Accounts. For more information, please visit:

http://www.bea.gov/newsreleases/regional/gdp_state/qgsp_newsrelease.htm

Foreign exports from the U.S. Census Bureau's Foreign Trade Division and WISERTrade, are available for four industries on a monthly basis. Total state exports are available on a monthly basis. Sector exports and the top ten export destinations for this industry sector are by dollar value.

Each sector analysis has a summary at the bottom of each page. The summary provides (when available):

- 1. GDP contribution to state total: this sector's GDP divided by the state's total GDP. A green figure in the text at the bottom of the page indicates it is larger than the previous year's GDP contribution. Red indicates it is smaller than the previous year's and black indicates no change from the previous year's GDP contribution.
- 2. GDP rank: this sector's GDP rank versus all state sectors. A green figure in the text at the bottom of the page indicates that it is higher than the previous year's rank. Red indicates that it is lower than the previous year's and black indicates that there was no change from the previous year's GDP rank.
- 3. Nonemployer to employer establishment ratio: the number of nonemployer establishments divided by the number of establishments with employers. In general, a ratio greater than one means there are more small businesses, while a number less than one means there are more large businesses.
- 4. Establishments with employees: the subsector with the largest number of establishments who have employees.
- 5. Nonemployer establishments: the subsector with the largest number of establishments that do not have employees.
- 6. Employees: the subsector with the largest number of employees, at establishments with employees.
- 7. Annual wages: the subsector with the largest total annual wages, at establishments with employees.
- 8. Average weekly wage: the subsector with the largest average weekly wage, at establishments with employees.
- 9. Annual receipts at nonemployer establishments: the subsector with the most receipts, at establishments that do not have employees.
- 10. Most valuable export: the subsector export with the highest dollar value.

*North American Industry Classification System.

Note: Total Wage, State Gross Domestic Product, Average Weekly Wage, Nonemployer Receipts, and Sector Exports are all inflation-adjusted to 2018.

NAICS 11 - Agriculture, Forestry, Fishing & Hunting. The Agriculture, Forestry, Fishing and Hunting sector comprises establishments primarily engaged in growing crops, raising animals, harvesting timber, and harvesting fish and other animals from a farm, ranch, or their natural habitats.

10.000

9.000

8,000 7,000

6.000

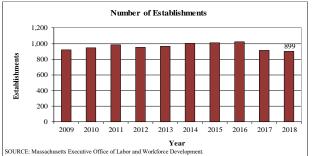
5,000 Jobs 4.000

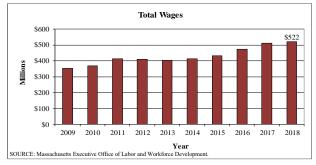
> 3,000 2,000

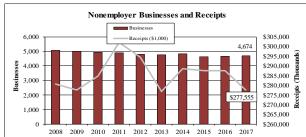
> 1,000

0

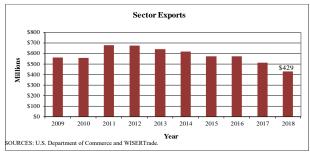
2009 2010 2011 2012 2013 2014 2015 2016 2017 2018













GDP contribution to state total: 0.15% GDP rank: 19 of 20 Nonemployer to employer establishment ratio: 5.2 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Fishing Nonemployer establishments: Fishing Employees: Greenhouse and nursery production Annual wages: Fishing Average weekly wage: Fishing Annual receipts at nonemployer establishments: Fishing Most valuable export: Fish, fresh, chilled, or frozen and other marine products

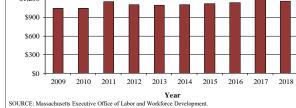
*For this 2-digit industry, Nonemployer data are available only for 113-115 (Forestry, fishing & hunting & agricultural support services).

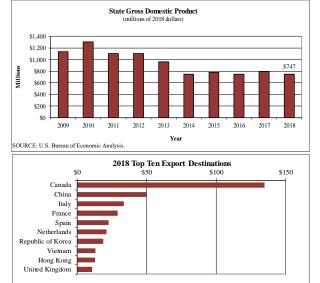
Year SOURCE: Massachusetts Executive Office of Labor and Workforce Development. Average Weekly Wage \$1,500 \$1.160 \$1.200 \$900 \$600 \$300 \$0 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

Average Monthly Employment

8.651

Millions

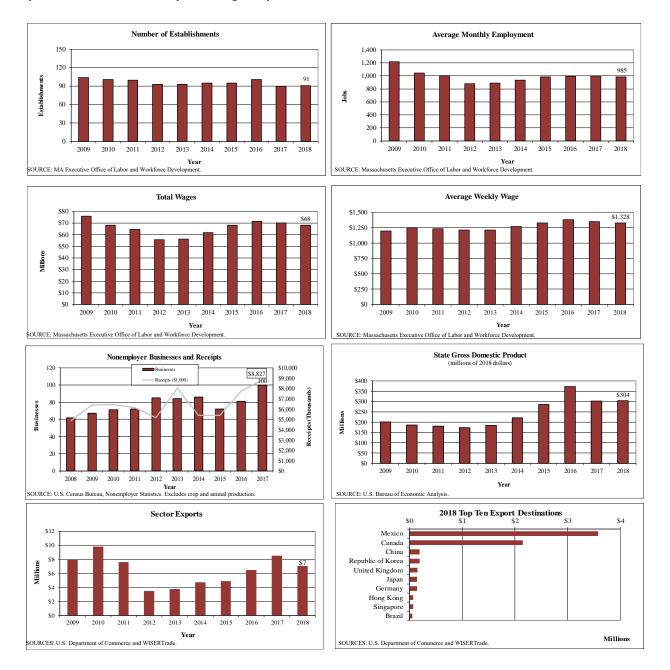




OURCES: U.S. Department of Commerce and WISERTrade.

EXHIBIT A-39 QUARTER 1, FY 2020

NAICS 21 – Mining. The Mining, Quarrying, and Oil and Gas Extraction sector comprises establishments that extract naturally occurring mineral solids, such as coal and ores; liquid minerals, such as crude petroleum; and gases, such as natural gas. The term mining is used in the broad sense to include quarrying, well operations, beneficiating (e.g., crushing, screening, washing, and flotation), and other preparation customarily performed at the mine site, or as a part of mining activity.



Summary.

GDP contribution to state total: 0.1%

GDP rank: 20 of 20

Nonemployer to employer establishment ratio: **0.9 to 1**

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Nonmetallic mineral mining and quarrying

Nonemployer establishments: Nonmetallic mineral mining and quarrying

Employees: Nonmetallic mineral mining and quarrying

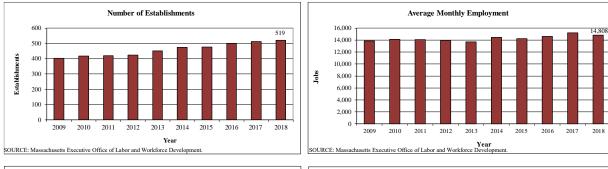
Annual wages: Nonmetallic mineral mining and quarrying

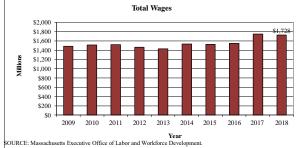
Average weekly wage: Support activities for mining

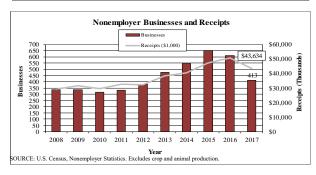
Annual receipts at nonemployer establishments: Nonmetallic mineral mining and quarrying

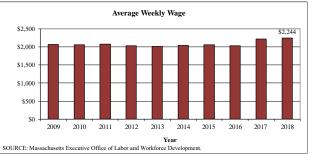
Most valuable export: Minerals and ores

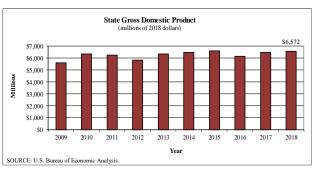
NAICS 22 – Utilities. The Utilities sector comprises establishments engaged in the provision of the following utility services: electric power, natural gas, steam supply, water supply, and sewage removal. See the appendix, pages five and six for supplemental tables regarding electricity generation, supply and capacity.











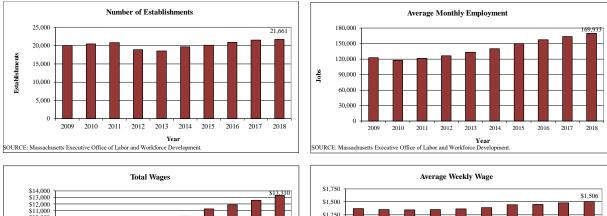
State export data are not available for this sector.

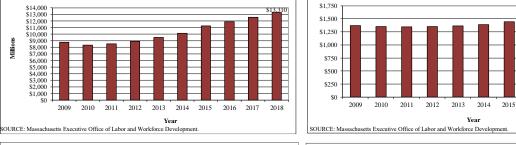
Summary. GDP contribution to state total: 1.2% GDP rank: 18 of 20 Nonemployer to employer establishment ratio: 1.2 to 1

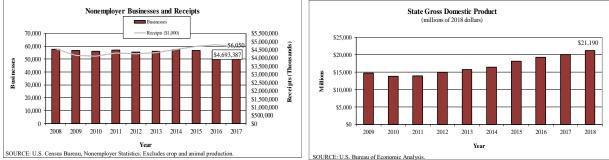
Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Power generation and supply Nonemployer establishments: Subsector detail N/A Employees: Power generation and supply Annual wages: Power generation and supply Average weekly wage: Natural gas distribution

Annual receipts at nonemployer establishments: Subsector detail N/A

NAICS 23 - Construction. The Construction sector comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale as building sites also are included in this sector. See the appendix pages two through four for housing permits, housing sales, and housing sale prices.







2016 2017 2018

State export data are not available for this sector.

Millions

Summary. GDP contribution to state total: 3.7% GDP rank: 10 of 20 Nonemployer to employer establishment ratio: 2.6 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Building equipment contractors

Nonemployer establishments: Building finishing contractors

Employees: Building equipment contractors

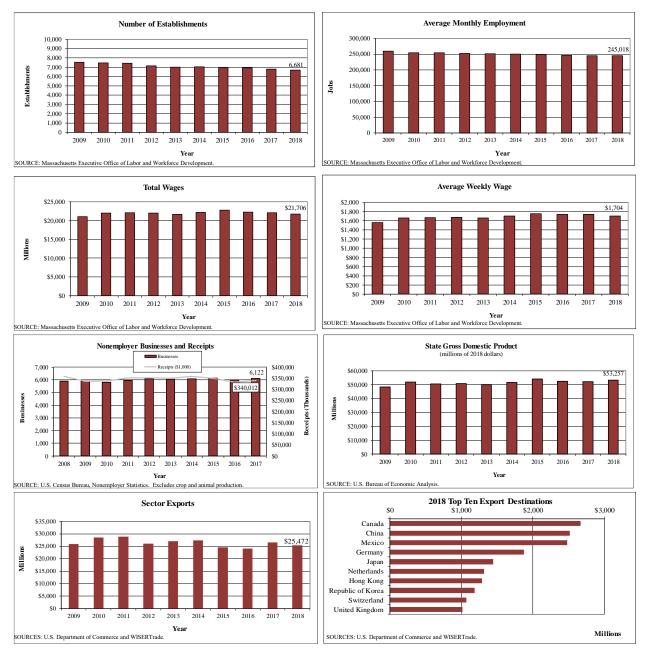
Annual wages: Building equipment contractors

Average weekly wage: Land subdivision

Annual receipts at nonemployer establishments: Residential building construction

EXHIBIT A-42 QUARTER 1, FY 2020

NAICS 31-33 – Manufacturing. The Manufacturing sector comprises establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing, except in cases where the activity is appropriately classified in Sector 23, Construction.



Summary.

GDP contribution to state total: 9.6%

GDP rank: 5 of 20

Nonemployer to employer establishment ratio: **0.9 to 1**

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Machine shops and threaded product manufacturing

Nonemployer establishments: Other miscellaneous manufacturing

Employees: Electronic instrument manufacturing

Annual wages: Electronic instrument manufacturing

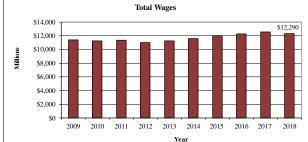
Average weekly wage: Computuer and peripheral equipment manufacturing

Annual receipts at nonemployer establishments: Other miscellaneous manufacturing

Most valuable export: Computer and electronic products

NAICS 42 - Wholesale Trade. The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The merchandise described in this sector includes the outputs of agriculture, mining, manufacturing, and certain information industries, such as publishing. The wholesaling process is an intermediate step in the distribution of merchandise.



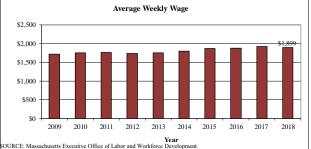


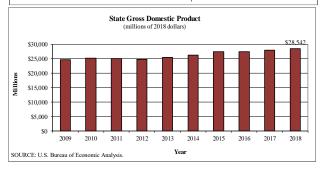






Average Monthly Employment





State export data are not available for this sector.

Summary. GDP contribution to state total: 5.2% GDP rank: 8 of 20 Nonemployer to employer establishment ratio: 0.5 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Electronic markets and agents and brokers

Nonemployer establishments: Miscellaneous durable goods merchant wholesalers

Employees: Commercial equipment merchant wholesalers

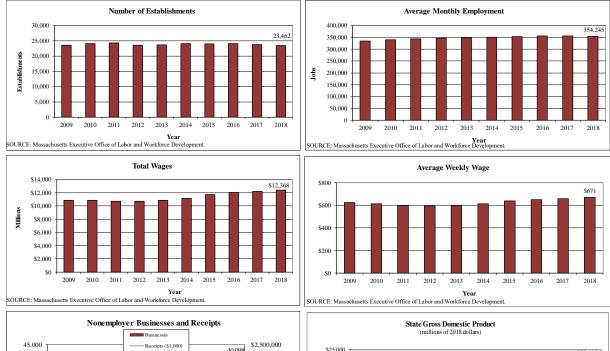
Annual wages: Commercial equipment merchant wholesalers

Average weekly wage: Druggists' goods merchant wholesalers

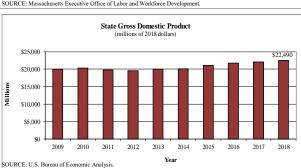
Annual receipts at nonemployer establishments: Miscellaneous durable goods merchant wholesalers

EXHIBIT A-44 QUARTER 1, FY 2020

NAICS 44-45 - Retail Trade. The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The retailing process is the final step in the distribution of merchandise; retailers are therefore organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.







State export data are not available for this sector.

Summary. GDP contribution to state total: 4.1% GDP rank: 9 of 20 Nonemployer to employer establishment ratio: 1.3 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Grocery stores

Nonemployer establishments: Direct selling establishments

Employees: Grocery stores

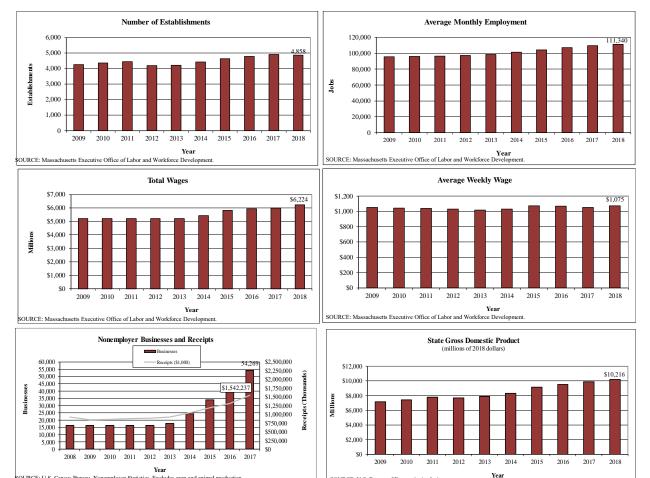
Annual wages: Grocery stores

Average weekly wage: Electronic shopping and mail-order houses

Annual receipts at nonemployer establishments: Direct selling establishments

EXHIBIT A-45 QUARTER 1, FY 2020

NAICS 48-49 - Transportation and Warehousing. The Transportation and Warehousing sector includes industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities related to modes of transportation. Establishments in these industries use transportation equipment or transportation related facilities as a productive asset. The type of equipment depends on the mode of transportation. The modes of transportation are air, rail, water, road, and pipeline. See pages six and seven of the appendix for more information regarding transportation and warehousing.



SOURCE: U.S. Bureau of Economic Analysis

SOURCE: U.S. Census Bureau, Nonemployer Statistics. Excludes crop and animal production

State export data are not available for this sector.

Summary. GDP contribution to state total: 1.8% GDP rank: 16 of 20 Nonemployer to employer establishment ratio: 8.9 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: General freight trucking Nonemployer establishments: Taxi and limousine service

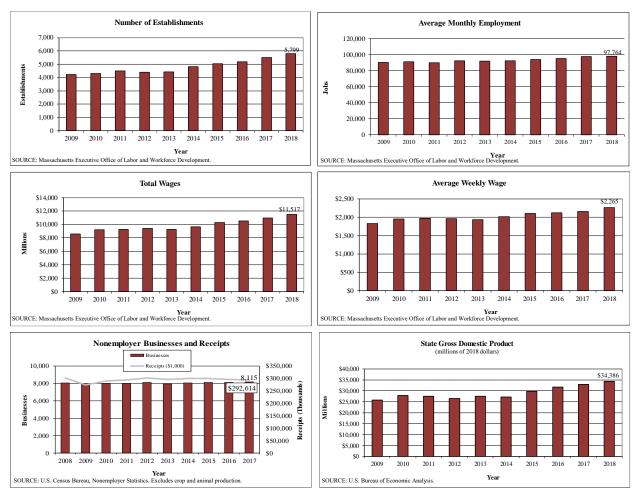
Employees: Warehousing and storage Annual wages: Warehousing and storage

Average weekly wage: Pipeline transportation of natural gas

Annual receipts at nonemployer establishments: Taxi and limousine service

EXHIBIT A-46 QUARTER 1, FY 2020

NAICS 51 – **Information.** The Information sector comprises establishments engaged in the following processes: producing and distributing information and cultural products, providing the means to transmit or distribute these products as well as data or communications, and processing data. In 2014, Information exports of prepackaged software, NAICS code 511, were recoded to the Manufacturing NAICS code 334.



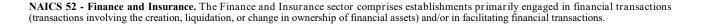
State export data are not available for this sector.

Summary. GDP contribution to state total: 6.1% GDP rank: 7 of 20

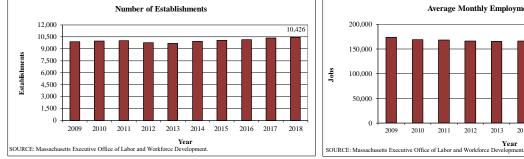
Nonemployer to employer establishment ratio: 1.4 to 1

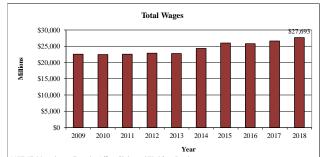
Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Software publishers Nonemployer establishments: Other information services Employees: Software publishers Annual wages: Software publishers Average weekly wage: Software publishers Annual receipts at nonemployer establishments: Other information services

EXHIBIT A-47 QUARTER 1, FY 2020



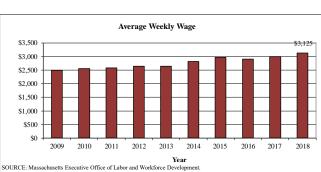
2009 2010 2011 2012





SOURCE: Massachusetts Executive Office of Labor and Workforce Development





2014

2015

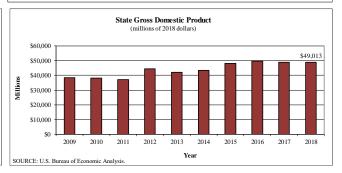
2016 2017

2013

Average Monthly Employment

170,439

2018



State export data are not available for this sector.

Summary. GDP contribution to state total: 9.1% GDP rank: 6 of 20 Nonemployer to employer establishment ratio: 1.4 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Insurance agencies and brokerages Nonemployer establishments: Other financial investment activities

Employees: Depository credit intermediation

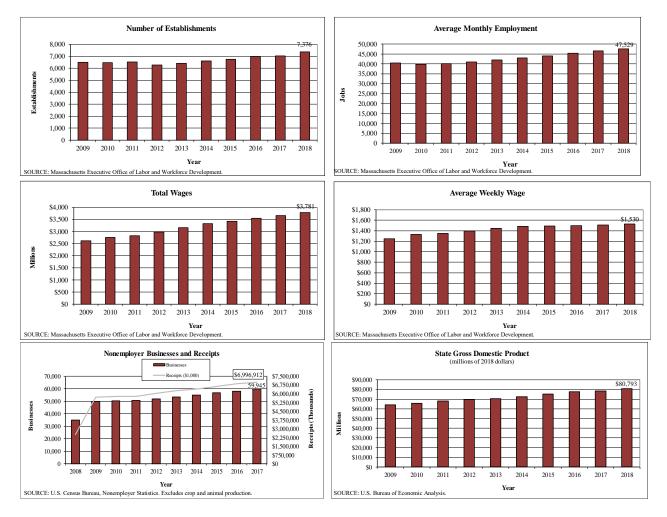
Annual wages: Other financial investment activities

Average weekly wage: Other financial investment activities

Annual receipts at nonemployer establishments: Other financial investment activities

EXHIBIT A-48 QUARTER 1, FY 2020

NAICS 53 - Real Estate and Rental and Leasing. The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.



State export data are not available for this sector.

Summary. GDP contribution to state total: 14.5% GDP rank: 1 of 20 Nonemployer to employer establishment ratio: 7.9 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Activities related to real estate

Nonemployer establishments: Lessors of real estate

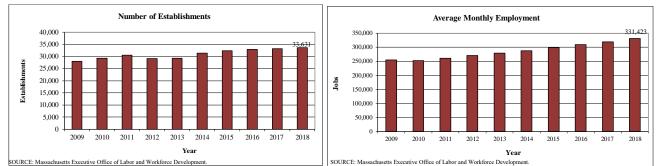
Employees: Activities related to real estate

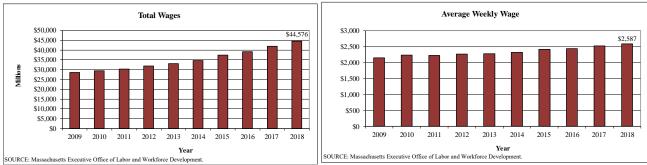
Annual wages: Activities related to real estate

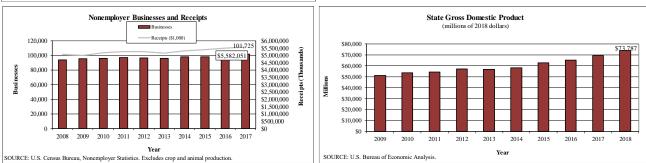
Average weekly wage: Lessors of nonfinancial intangible assets

Annual receipts at nonemployer establishments: Lessors of real estate

NAICS 54 - Professional and Technical Services. The Professional and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries - in some cases, to households. Activities performed include: legal advice and representation, accounting, bookkeeping, and payroll services, architectural, engineering, and specialized design services, computer services, consulting services, research services, advertising services, photographic services, translation and interpretation services, veterinary services, and other professional, scientific, and technical services.







State export data are not available for this sector.

Summary.

GDP contribution to state total: **12.8%** GDP rank: **2 of 20** Nonemployer to employer establishment ratio: **3.0 to 1**

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Computer systems design and related services

Nonemployer establishments: Other professional, scientific, and technical services

Employees: Computer systems design and related services

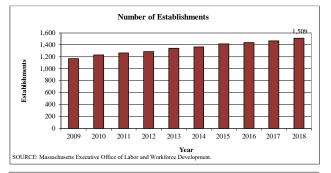
Annual wages: Computer systems design and related services

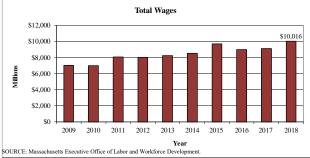
Average weekly wage: Scientific research and development services

Annual receipts at nonemployer establishments: Other professional, scientific, and technical services

EXHIBIT A-50 QUARTER 1, FY 2020

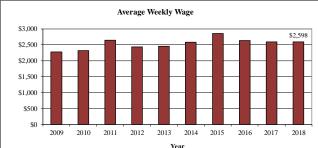
NAICS 55 - Management of Companies and Enterprises. The Management of Companies and Enterprises sector comprises establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or establishments (except government establishments) that administer, oversee, and manage establishments of the company or enterprise and that normally undertake the strategic or organizational planning and decision making role of the company or enterprise. Establishments that administer, oversee, and manage may hold the securities of the company or enterprise.



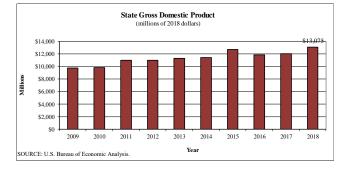


Average Monthly Employment 74,139 70,000 60,000 50,000 40,000 Jobs 30,000 20,000 10,000 0 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018









State nonemployer and export data are not available for this sector.

Summary. GDP contribution to state total: 2.2% GDP rank: 14 of 20 Nonemployer to employer establishment ratio: N/A

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll, and receipts.

Establishments with employees: Subsector detail N/A

Nonemployer establishments: Subsector detail N/A

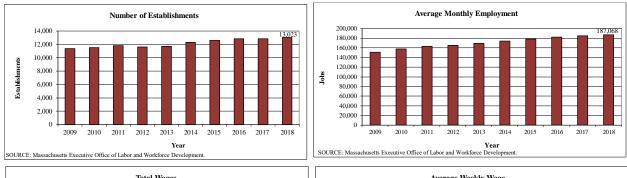
Employees: Subsector detail N/A

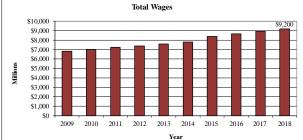
Annual wages: Subsector detail N/A

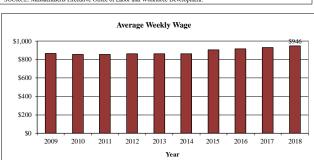
Average weekly wage: Subsector detail N/A

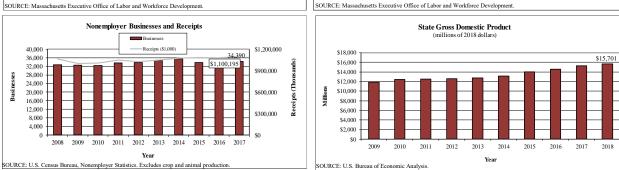
Annual receipts at nonemployer establishments: N/A

NAICS 56 - Administrative and Waste Services. The Administrative and Waste Services sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. The establishments in this sector specialize in one or more of these support activities and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning, and waste disposal services.









State export data are not available for this sector.

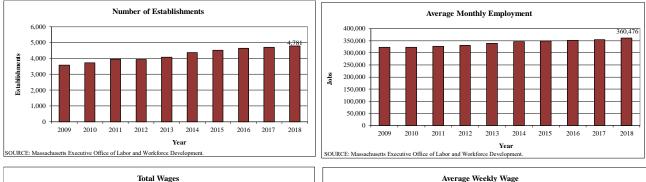
Summary. GDP contribution to state total: 2.8% GDP rank: 13 of 20 Nonemployer to employer establishment ratio: 2.6 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Services to buildings and dwellings Nonemployer establishments: Services to buildings and dwellings Employees: Employment services Annual wages: Employment services Average weekly wage: Office administrative services

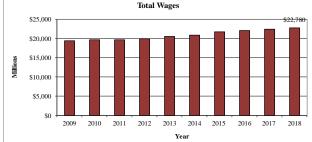
Annual receipts at nonemployer establishments: Services to buildings and dwellings

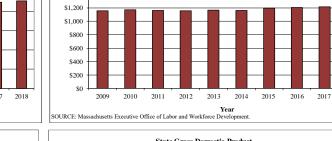
EXHIBIT A-52 QUARTER 1, FY 2020

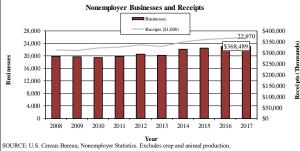
NAICS 61 - Educational Services. The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and/or accommodation services to their students.

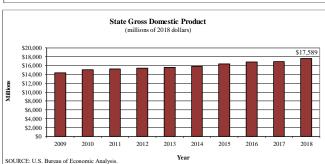


\$1,400









\$1,215

2018

State export data are not available for this sector.

SOURCE: Massachusetts Executive Office of Labor and Workforce Development

Summary. GDP contribution to state total: 3.1% GDP rank: 11 of 20 Nonemployer to employer establishment ratio: 4.8 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Other schools and instruction

Nonemployer establishments: Subsector detail N/A

Employees: Elementary and secondary schools

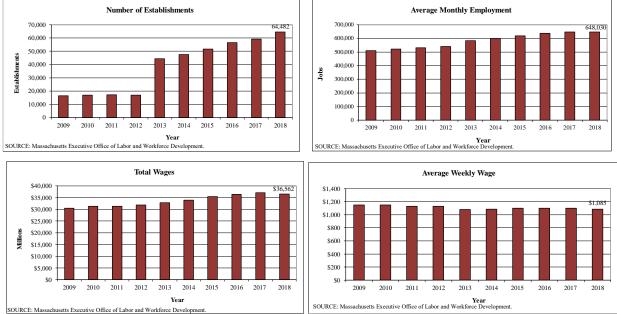
Annual wages: Elementary and secondary schools

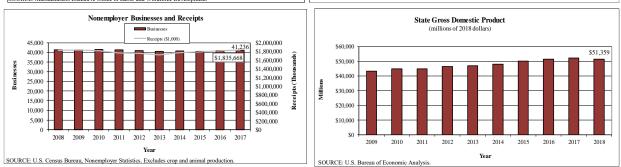
Average weekly wage: Business, computer and management training

Annual receipts at nonemployer establishments: Subsector detail N/A

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NAICS 62 - Health Care and Social Assistance. The Health Care and Social Assistance sector comprises establishments providing health care and social assistance for individuals. The sector includes both health care and social assistance because it is sometimes difficult to distinguish between the boundaries of these two activities. **Note:** Beginning with the first quarter of 2013, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.





State export data are not available for this sector.

Summary. GDP contribution to state total: 9.7% GDP rank: 4 of 20 Nonemployer to employer establishment ratio: 0.6 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Individual and family services

Nonemployer establishments: Offices of other health practitioners

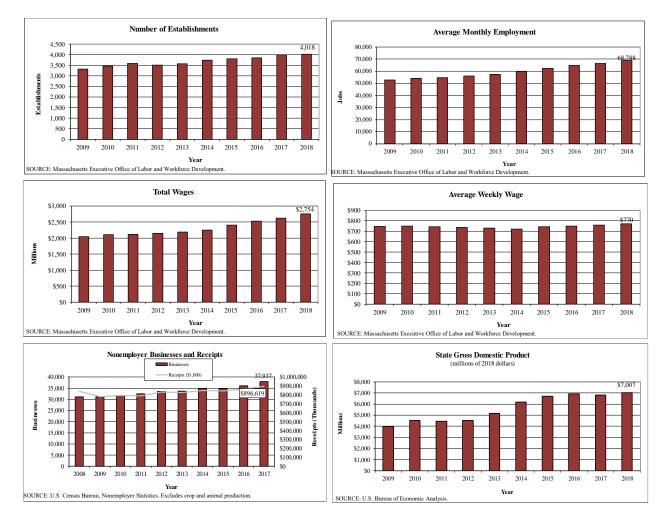
Employees: General medical and surgical hospitals

Annual wages: General medical and surgical hospitals

Average weekly wage: Offices of physicians

Annual receipts at nonemployer establishments: Offices of other health practitioners

NAICS 71 - Arts, Entertainment, and Recreation. The Arts, Entertainment, and Recreation sector includes a wide range of establishments that: operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons, are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing, preserve and exhibit objects and sites of historical, cultural, or educational interest and operate facilities or provide services that enable patrons to participate in recreational activities or pursue amusement, hobby, and leisure-time interests. See the appendix page six for travel and tourism information.



State export data are not available for this sector.

Summary. GDP contribution to state total: 1.3% GDP rank: 17 of 20 Nonemployer to employer establishment ratio: 9.0 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Other amusement & recreation industries

Nonemployer establishments: Independent artists, writers, and performers

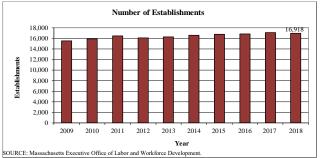
Employees: Other amusement & recreation industries

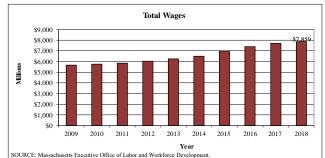
Annual wages: Other amusement & recreation industries

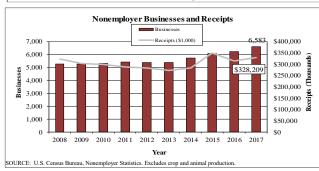
Average weekly wage: Spectator sports

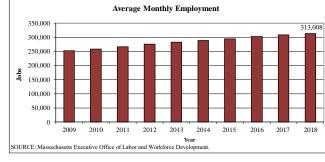
Annual receipts at nonemployer establishments: Independent artists, writers, and performers

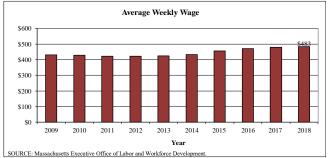
NAICS 72 - Accommodation and Food Services. The Accommodation and Food Services sector comprises establishments providing customers with lodging and/or preparing meals, snacks, and beverages for immediate consumption. The sector includes both accommodation and food services establishments because the two activities are often combined at the same establishment.

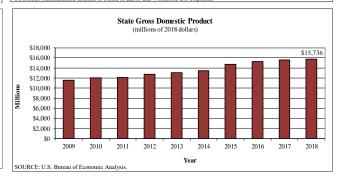












State export data are not available for this sector.

Summary. GDP contribution to state total: 2.9% GDP rank: 12 of 20 Nonemployer to employer establishment ratio: 0.4 to 1

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts. Establishments with employees: Restaurants and other eating places

Nonemployer establishments: Special food services

Employees: Restaurants and other eating places

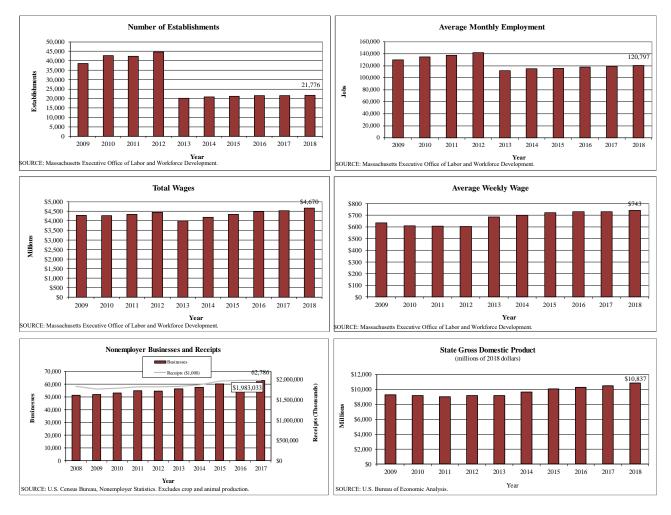
Annual wages: Restaurants and other eating places

Average weekly wage: Traveler accommodation

Annual receipts at nonemployer establishments: Restaurants and other eating places

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NAICS 81 - Other Services, Except Public Administration. The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities such as equipment and machinery repairing, promoting or administering religious activities, grant-making, advocacy, providing dry cleaning and laundry services, personal care services, death care services, per care services, photofinishing services. Note: Beginning with the first quarter of 2013, a code change for employees from private households (NAICS 814110) into services for the elderly and persons with disabilities (NAICS 624120) moved 33,960 employees in Massachusetts in January 2013.



State export data are not available for this sector.

Summary.

GDP contribution to state total: **1.9%** GDP rank: **15 of 20** Nonemployer to employer establishment ratio: **2.8 to 1**

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Private households

Nonemployer establishments: Other personal services

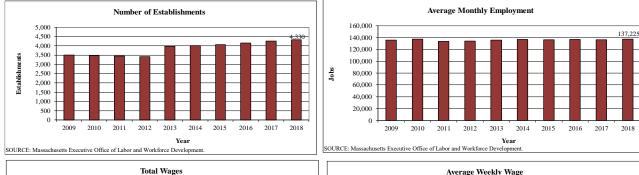
Employees: Personal care services

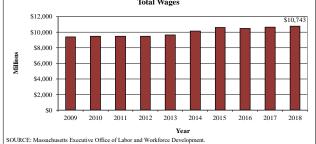
Annual wages: Automotive repair and maintenance

Average weekly wage: Commercial machinery repair and maintenance

Annual receipts at nonemployer establishments: Other personal services

NAICS 92 - Public Administration. The Public Administration sector consists of establishments of federal, state, and local government agencies that administer, oversee, and manage public programs and have executive, legislative, or judicial authority over other institutions within a given area. These agencies also set policy, create laws, adjudicate civil and criminal legal cases, and provide for public safety and national defense.





Average Weekly Wage \$2,000 \$1,506 \$1,500 \$1,000 \$500 \$0 2014 2015 2016 2009 2010 2011 2012 2013 2017 2018 Year SOURCE: Massachusetts Executive Office of Labor and Workforce Developmen



State Gross Domestic Product (millions of 2018 dollars) \$51 655 \$10,000 \$0 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 Year SOURCE: U.S. Bureau of Economic Analysis.

sector.

Summary. GDP contribution to state total: 10.2%

GDP rank: 3 of 20 Nonemployer to employer establishment ratio: N/A

Sector leaders. Industry subsectors with the majority of establishments, employees, payroll and receipts.

Establishments with employees: Justice, public order, and safety activities

Nonemployer establishments: Subsector detail N/A

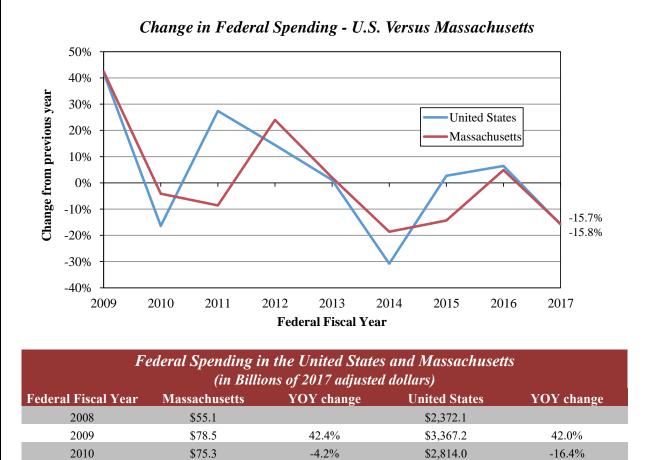
Employees: Justice, public order, and safety activities

Annual wages: Justice, public order, and safety activities Average weekly wage: National security and international affairs

Annual receipts at nonemployer establishments: Subsector detail N/A

ECONOMIC BASE AND PERFORMANCE—GOVERNMENT REVENUES AND SPENDING

Federal Spending in Massachusetts. Massachusetts received approximately \$53.6 billion in contracts, grants, direct payments, insurance, loans and guarantees, and other spending from the federal government in federal fiscal year (FFY) 2017. Massachusetts received 2.0 percent of all federal spending in FFY 2017 versus 2.0 percent in FFY 2016. Federal dollars to Massachusetts have dropped since FFY 2012. Massachusetts federal contracts declined from FFY 2012 to FFY 2014, increased 5.2 percent in FFY 2015, declined 3.9 percent in FFY 2016, and declined 1.2 percent in FFY 2017. The proportion of all Massachusetts federal contracts has averaged 2.9 percent over the last ten years.

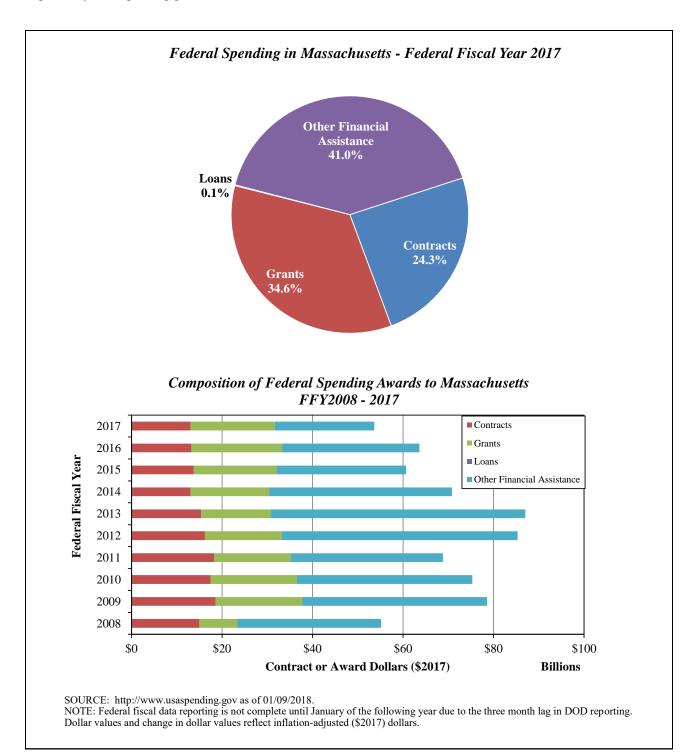


2010	\$73.5	-4.2%	\$2,814.0	-10.4%
2011	\$68.8	-8.6%	\$3,585.4	27.4%
2012	\$85.3	24.0%	\$4,102.1	14.4%
2013	\$87.0	2.0%	\$4,145.2	1.1%
2014	\$70.8	-18.6%	\$2,868.3	-30.8%
2015	\$60.7	-14.3%	\$2,945.7	2.7%
2016	\$63.6	4.8%	\$3,136.2	6.5%
2017	\$53.6	-15.7%	\$2.639.5	-15.8%

SOURCE: http://www.usaspending.gov as of 01/09/18.

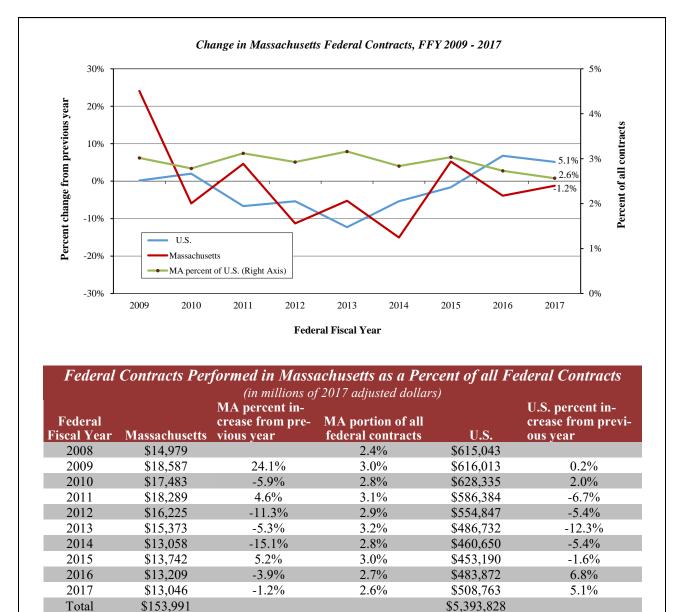
NOTE: Federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values and change in dollar values reflect inflation-adjusted (\$2017) dollars.

In FFY 2017, the largest portion of federal spending in Massachusetts, 41.0 percent, was for Other Financial Assistance. This includes direct payments to individuals (such as Medicare and food stamps), insurance payments (such as unemployment benefits, flood insurance), and other types of assistance payments (such as reimbursements for prescriptions for veterans). Other Financial Assistance decreased by 27.5 percent, Contracts decreased by 1.2 percent, and Grants increased by 628.3 percent from FFY 2016. The graphs below describe the most recent complete fiscal year and the last nine years of federal spending in Massachusetts, including the most recent data for the current fiscal year as reported by USASpending.gov.



Federal Contracts. The table and graph below compare the annual summary of federal contracts performed in Massachusetts to the total contracts awarded by the federal government. In FFY 2017, the latest full year available, 2.6 percent of all federal contract work was performed in Massachusetts. This is slightly less than the 2.9 percent average over the last ten years.

The following two pages summarize the federal contracts by top products or services, funding agencies and sub-agencies, contractors and sub-awardees, over the long-term and the latest complete federal fiscal year. The work was primarily performed in Massachusetts and the vendors who were awarded the contracts may or may not have been located in Massachusetts.



SOURCE: http://www.usaspending.gov as of 01/09/2018.

NOTE: Federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values and change in dollar values reflect inflation-adjusted (\$2017) dollars.

Summary of Federal Contracts Performed in Massachusetts

FFY 2008 to FFY 2017	
Total Dollars:	\$153,991,433,809
Number of Transactions:	1,256,077
Top 5 Prime Award Contractors	
Raytheon Company	\$40,724,449,465
General Electric Company	\$13,822,379,724
Massachusetts Institute of Technology	\$10,708,158,080
General Dynamics Corporation	\$8,527,199,074
Coins 'N Things Inc.	\$6,169,406,702
Top 5 Contract Sub-Awardees	
Cobham Plc	\$2,488,379,776
Bae Systems Information And Electronic Systems Integration, Inc.	\$907,074,932
General Dynamics Advanced Information Systems, Inc.	\$449,083,136
Raytheon Company	\$329,487,036
Charles Stark Draper Laboratory, Inc.	\$261,043,406

SOURCE: http://www.usaspending.gov as of 01/09/2018. NOTE: Annual federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values reflect inflation-adjusted (\$2017) dollars.

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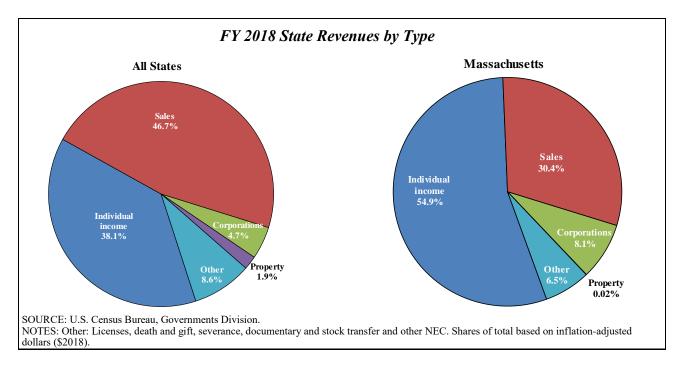
Federal Contracts Performed in Massachusetts

Federal Fiscal Year: 2017	
Total Contract Funds Awarded:	\$13,046,218,551
Total Contract Funds to Sub-Awardees:	\$773,616,451
This amount is 2.6% percent of all dollars awarded nationally for the federal fiscal year.	
Number of Transactions:	113,249
Top 5 Prime Award Contractors	
Raytheon Company	\$3,570,290,325
General Electric Company	\$1,405,951,812
Massachusetts Institute of Technology	\$1,071,413,627
Charles Stark Draper Laboratory, Inc.	\$365,002,441
General Dynamics C4 Systems, Inc.	\$333,531,675
Top 5 Contract Sub-Awardees	
Charles Stark Draper Laboratory, Inc.	\$71,291,317
Rolls-Royce Holdings Plc	\$49,528,498
AECOM	\$40,682,429
Qinetiq Holdings Limited	\$39,575,123
Ultra Electronics Holdings Plc	\$29,767,778

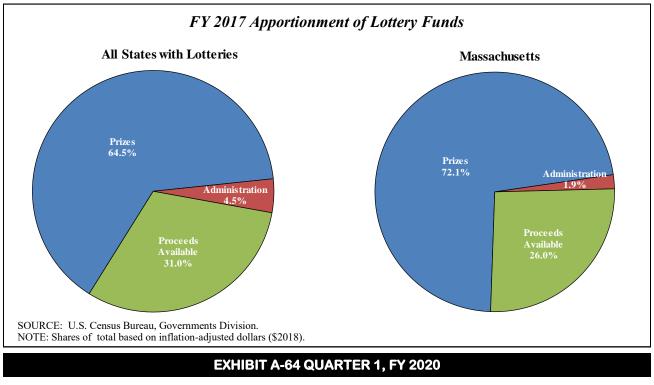
SOURCE: http://www.usaspending.gov as of 01/09/2018. NOTE: Annual federal fiscal data reporting is not complete until January of the following year due to the three month lag in DOD reporting. Dollar values reflect inflation-adjusted (\$2017) dollars.

State Revenues. Taxes collected by all states in FY 2018 totaled \$1,030.5 billion, 5.5 percent more than in FY 2017. Massachusetts collected \$29.7 billion in FY 2018, 5.2 percent more than in FY 2017. Massachusetts ranked ninth in the nation in total taxes collected in 2018.

In FY 2018, the national average of tax collection from individual income tax and sales and gross receipts tax was 84.8 percent of total revenue. Massachusetts collected most of its revenue, 54.9 percent, from individual income taxes, while overall states collected 38.1 percent of their revenue from individual income taxes. Seven states do not have an individual income tax.



State Lottery Proceeds. Massachusetts ranked fourth in revenue, \$5.21 billion, and fourth in prize money awarded, \$3.8 billion, among the 44 states with lotteries in FY 2017. Massachusetts lottery revenue decreased 4.8 percent compared to the previous year.



State Expenditures. The following tables and graph depict FY 2017 per capita state government general expenditures in inflation-adjusted dollars by category for the six New England states and the U.S. average state expenditures. Massachusetts ranked eighth in the nation in per capita expenditures, \$9,814 in 2017, while it ranked eighth and spent \$9,690 in 2016. This represents a 1.3 percent increase in per capita expenditures from 2016 levels, with the largest per capita dollar increase in the Public Welfare function.

Fi	scal Year 2		-		vernmen ne New En		-	enditure	es, by Ty	vpe		
General e	xpenditures,	by functio	n	U.S.	СТ	ME	MA	NE	I I	RI	VT	
Education	apendi tur es,	by functio		\$2,167	\$3,267	\$2,495	\$1,967				666	
Public Wel	fare			\$2,128	\$1,221	\$2,499	\$3,344		. ,			
Health & H				\$474	\$717	\$161	\$329		. ,		637	
Highways	lospitals			\$408	\$486	\$597	\$466				718	
Police & C	orrections			\$216	\$250	\$194	\$280				435	
	source, Parks	& Recreati	ion	\$96	\$78	\$112	\$69				218	
	tion, Insurance			\$1,664	\$2,564	\$1,599	\$2,917				630	
	General Debt		Junei	\$138	\$441	\$129	\$442				166	
Total	General Debt			\$7,291	\$9,025	\$7,785	\$9,814			14 \$11,4		
	of total per c	anita exper	ditures	φ1,291	\$9,023 18	31	\$9,014			14 911, 13	2	
	U.S. Census I	<u> </u>		te Divisio		51	0	4.	1 .	13	2	
SOURCE.												
	Massach	usetts Pe	r Capita	State G	overnmei	nt Gener	al Expen	ditures,	by Type			
General expenditures, b	vfunction	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Education	yiunction	\$1,986	\$1,923		\$2,089	\$2,084	\$2,131		\$2,118	\$2,057	\$2,074	\$1,967
Public Welfare		\$2,273	\$2,276		\$2,422	\$2,486	\$2,499	\$2,500	\$2,617	\$2,929	\$3,077	\$3,344
Health & Hospitals		\$227	\$276	\$277	\$271	\$275	\$263	\$264	\$257	\$317	\$371	\$329
Highways		\$323	\$403	\$344	\$343	\$322	\$339	\$322	\$351	\$441	\$458	\$466
Police & Corrections		\$331	\$342	\$344	\$322	\$306	\$303	\$309	\$321	\$313	\$309	\$280
Natural Resource, Parks &	Recreation	\$106	\$103	\$113	\$105	\$99	\$89	\$101	\$98	\$105	\$99	\$69
Administration, Insurance	Trust & Other*	\$2,288	\$2,217	\$2,488	\$2,945	\$2,777	\$3,165	\$3,069	\$2,979	\$3,241	\$2,861	\$2,917
Interest on General Debt Total		\$627 \$8,162	\$651 \$8,191	\$657 \$8,630	\$601 \$9,098	\$529 \$8,879	\$508 \$9,297	\$466 \$9,122	\$422 \$9,162	\$453 \$9,856	\$440 \$9,690	\$442 \$9,814
		scal Year 2	2017 Per		tate Gove nd the New			Expenditu	res, by T	Гуре		
	\$14,000]		
ę	\$12,000											
nditu	\$10,000											
l Expe	\$8,000									-		
Capita Expenditure	\$6,000 —	-								_		
Per	\$4,000		-	-						-		
	\$2,000			-						-		
	\$0	U.S.	СТ	ME	MA		NH I	RI	VT			
		Education				Public						
		■Health & H	•			Highw	-					
		■Police & C				Natura	l Resource, l	Parks & Rec	reation			
		Administra	ation, Insura	ance Trust &	≿ Other*	Interes	t on General	Debt				
	CE: U.S. Cen includes utili					xpenditur	es.					

*Other includes utility, liquor store, other and un-allocated expenditu NOTE: Per capita dollars are adjusted for inflation (\$2018).

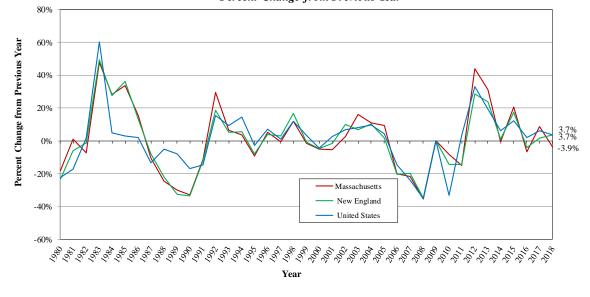
EXHIBIT A-65 QUARTER 1, FY 2020

Supplementary Data Section. The following appendix contains more detailed data for industry sectors or subsectors.

Housing Units Authorized by Building Permit. The Census Bureau's Residential Construction Branch Building Permits Survey is a leading economic indicator used to track the housing industry.

	1	Housing Units A	uthorized by	Building Permi	t	
	М	assachusetts Percent Change	N	ew England Percent Change	U	nited States Percent Change
Year	Total Units	Previous Year	Total Units	Previous Year	Total Units	Previous Year
1970	38,330	14.2%	74,068	5.0%	1,354,746	1.8%
1975	17,697	-27.5%	41,645	-21.0%	934,511	-12.4%
1980	16,480	-18.3%	41,079	-23.4%	1,190,600	-22.4%
1985	39,196	33.8%	99,192	36.3%	1,733,266	3.1%
1990	14,290	-32.9%	36,169	-33.5%	1,110,766	-17.0%
1997	17,186	-0.4%	41,110	2.9%	1,441,136	1.1%
1998	19,254	12.0%	48,008	16.8%	1,612,260	11.9%
1999	18,967	-1.5%	47,632	-0.8%	1,663,533	3.2%
2000	18,000	-5.1%	45,335	-4.8%	1,592,267	-4.3%
2001	17,034	-5.4%	44,594	-1.6%	1,636,676	2.8%
2002	17,465	2.5%	49,031	9.9%	1,747,678	6.8%
2003	20,257	16.0%	52,395	6.9%	1,889,214	8.1%
2004	22,477	11.0%	57,858	10.4%	2,070,077	9.6%
2005	24,549	9.2%	58,742	1.5%	2,155,316	4.1%
2006	19,580	-20.2%	46,782	-20.4%	1,838,903	-14.7%
2007	15,358	-21.6%	37,532	-19.8%	1,398,415	-24.0%
2008	9,883	-35.6%	24,454	-34.8%	905,359	-35.3%
2009	9,883	0.0%	24,454	0.0%	905,359	0.0%
2010	9,075	-8.2%	20,964	-14.3%	604,610	-33.2%
2011	7,725	-14.9%	17,987	-14.2%	624,061	3.2%
2012	11,111	43.8%	23,109	28.5%	829,658	32.9%
2013	14,569	31.1%	28,635	23.9%	990,822	19.4%
2014	14,467	-0.7%	28,949	1.1%	1,052,124	6.2%
2015	17,424	20.4%	33,959	17.3%	1,182,582	12.4%
2016	16,288	-6.5%	32,595	-4.0%	1,206,642	2.0%
2017	17,728	8.8%	33,160	1.7%	1,281,977	6.2%
2018	17,044	-3.9%	34,375	3.7%	1,328,827	3.7%

Housing Units Authorized by Building Permit Percent Change from Previous Year



SOURCE: U.S. Census Bureau.

NOTE: Reported data plus data imputed for non-reporters & partial reporters.

EXHIBIT A-Appendix-2 QUARTER 1, FY 2020

Home Sales. Sales of existing single-family homes for Massachusetts and the U.S. are presented in the following table and graph. The state existing-home sales report includes single-family houses, condos and co-ops.

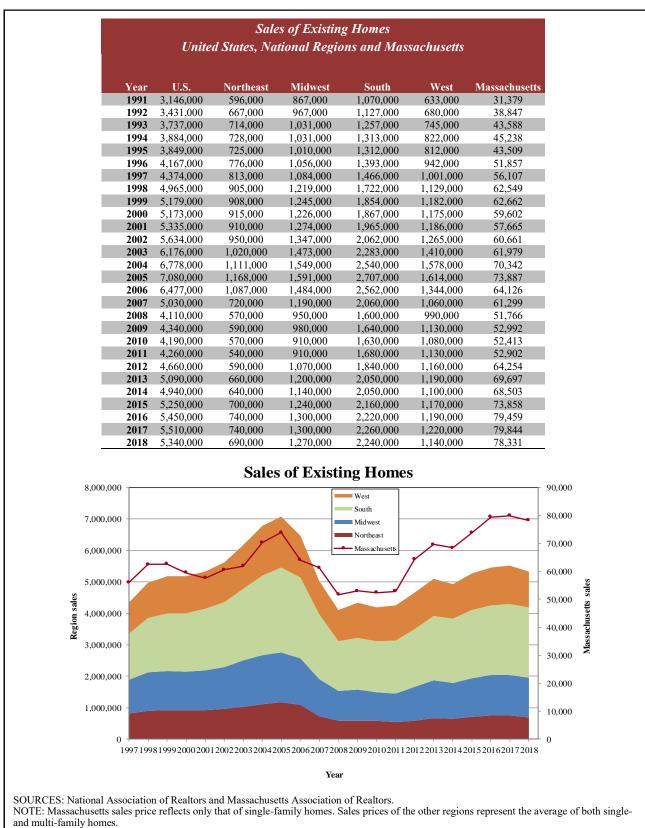
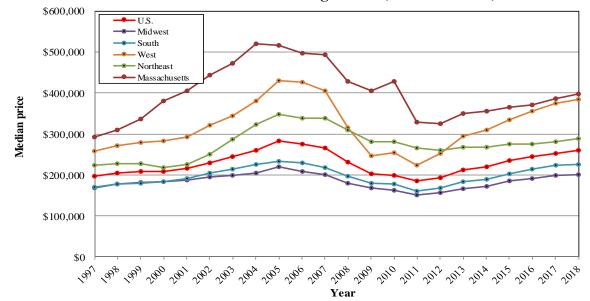


EXHIBIT A-Appendix-3 QUARTER 1, FY 2020

Home prices. Massachusetts sales prices are much higher than the national median but they are 23.8 percent less than the 2004 peak.

		les Price og States, Natio				
Year	U.S.	Northeast	Midwest	South	West	Massachusetts
1990	\$185,208	\$271,664	\$146,591	\$162,730	\$266,285	\$348,178
1991	\$186,948	\$264,750	\$148,415	\$162,427	\$266,409	\$311,386
1992	\$186,138	\$255,224	\$150,700	\$163,050	\$252,718	\$292,256
1993	\$186,288	\$246,936	\$151,186	\$162,829	\$246,415	\$283,002
1994	\$188,584	\$239,755	\$153,511	\$160,797	\$252,801	\$283,766
1995	\$188,825	\$228,204	\$158,342	\$159,661	\$248,141	\$282,911
1996	\$191,891	\$223,420	\$163,724	\$163,884	\$251,427	\$285,734
1997	\$197,287	\$224,666	\$169,282	\$169,595	\$259,243	\$292,900
1998	\$204,583	\$226,921	\$178,086	\$177,161	\$270,980	\$309,447
1999	\$208,000	\$226,840	\$182,377	\$179,211	\$279,443	\$337,009
2000	\$209,402	\$218,443	\$182,716	\$184,174	\$283,771	\$381,025
2001	\$217,078	\$225,018	\$187,869	\$192,123	\$293,502	\$405,907
2002	\$230,170	\$250,270	\$194,437	\$203,789	\$321,037	\$444,775
2003	\$244,010	\$286,590	\$198,702	\$213,850	\$343,634	\$472,477
2004	\$259,748	\$324,086	\$205,512	\$226,515	\$380,715	\$521,411
2005	\$282,351	\$348,824	\$219,349	\$233,621	\$431,112	\$516,290
2006	\$276,392	\$338,671	\$209,007	\$228,811	\$426,857	\$496,675
2007	\$265,226	\$338,011	\$199,949	\$217,146	\$405,832	\$493,908
2008	\$231,043	\$310,701	\$179,726	\$197,337	\$316,649	\$428,243
2009	\$201,904	\$281,496	\$168,663	\$179,080	\$247,084	\$406,057
2010	\$199,337	\$280,868	\$162,141	\$176,996	\$254,152	\$428,890
2011	\$185,423	\$265,129	\$151,152	\$160,975	\$224,718	\$329,318
2012	\$193,366	\$259,973	\$156,071	\$168,430	\$251,660	\$325,649
2013	\$212,456	\$268,508	\$166,645	\$183,999	\$294,378	\$350,321
2014	\$220,945	\$268,040	\$173,107	\$190,184	\$309,514	\$356,397
2015	\$235,621	\$275,668	\$184,768	\$203,520	\$334,785	\$365,509
2016	\$244,613	\$276,105	\$191,777	\$214,272	\$355,934	\$371,418
2017	\$253,238	\$281,717	\$199,660	\$223,325	\$375,349	\$386,208
2018	\$259,300	\$288,500	\$200,200	\$225,900	\$385,200	\$397,500





SOURCE: National Association of Realtors and Massachusetts Association of Realtors. NOTE: The Massachusetts sales price reflects only that of single-family homes. Sales prices of the other regions represent the average of both single- and multi-family homes.

EXHIBIT A-Appendix-4 QUARTER 1, FY 2020

Electricity Prices, Supply and Capacity by Source. Massachusetts had the fourth highest electric rate in the country in 2017, 17.54 cents per kilowatt hour in 2018 dollars, while the U.S. average was 10.74. Adjusted for inflation, this was an increase of 1.7 percent for Massachusetts and a decrease of 0.1 percent for the U.S. from the previous year. Massachusetts electric utilities generated \$9.2 billion in revenue in 2017. This was 0.1 percent less than in 2016, while they sold 1.8 percent less electricity. The Massachusetts Net Electricity Trade Index, which represents the state's electricity self-sufficiency, was 0.57 in 2017, the latest data available. In 2017, 68.8 percent of Massachusetts electricity was generated by burning natural gas, our top fuel source for power generation.

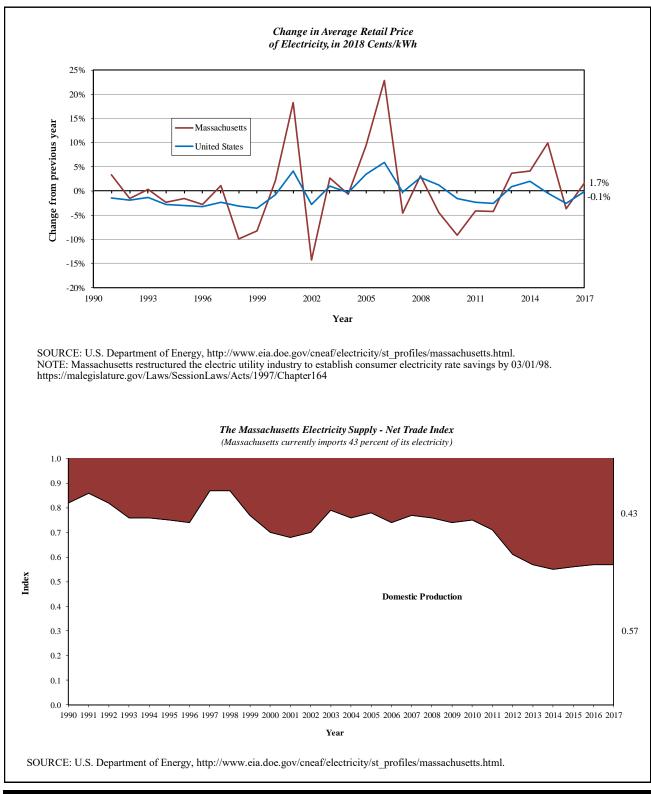
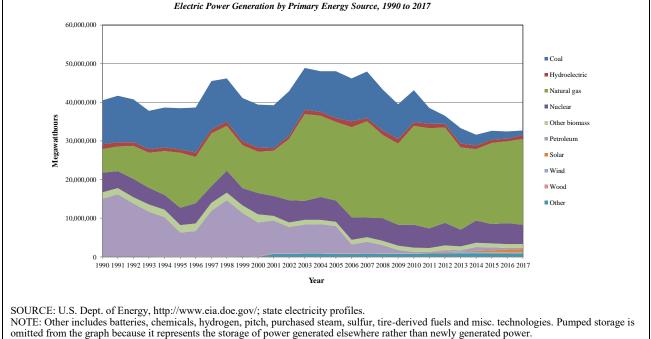


EXHIBIT A-Appendix-5 QUARTER 1, FY 2020

			Electric Po		Generation l 017 (in Mega	by Primary El watt-hours)	nergy Source				
Energy Source	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Total electric industry	47,075,975	42,505,478	38,966,651	42,804,824	38,054,821	36,198,121	32,885,021	31,118,591	32,085,969	31,955,022	32,204,364
Coal	12,024,347	10,628,688	9,028,110	8,305,890	4,058,807	2,136,922	3,959,229	2,794,889	2,252,664	1,874,932	1,136,318
Hydroelectric	797,482	1,155,811	1,201,076	996,339	1,148,762	912,482	991,504	902,077	827,184	712,516	1,037,491
Natural gas	24,925,043	21,514,434	20,987,836	25,581,752	25,939,672	24,672,381	21,256,887	18,497,715	21,007,411	21,143,936	22,152,805
Nuclear	5,119,789	5,868,639	5,396,021	5,917,813	5,085,220	5,859,540	4,330,643	5,769,154	4,994,806	5,414,318	5,047,170
Other biomass	1,121,067	1,129,046	1,107,875	1,125,326	1,039,130	1,065,140	1,060,541	1,073,422	1,047,103	1,075,330	1,029,589
Petroleum	3,051,604	2,107,999	897,078	295,736	196,503	174,494	390,311	1,004,834	777,075	422,281	265,507
Solar	0	80	43	928	4,765	29,614	106,457	306,321	451,366	609,281	788,476
Wind	0	3,672	5,956	22,068	61,385	89,673	204,898	224,971	214,666	216,123	232,622
Wood	119,157	122,580	115,384	125,412	101,295	658,991	76,531	125,237	119,769	128,822	130,813
Other	748,033	772,928	760,909	770,629	859,514	906,429	875,926	878,130	867,806	857,932	826,584
Pumped storage	-830,547	-798,400	-533,636	-337,069	-440,231	-307,545	-367,906	-458,158	-473,881	-500,450	-443,012



Travel and Tourism. The Massachusetts Office of Travel and Tourism (MOTT) reported a 0.3 percent decrease in 2018 museum and attraction attendance compared to 2017, with 12.5 million visitors. Museum attendance was up 4.8 percent in April 2019 for the calendar year compared to April 2018. For April FY 2019 year-to-date, net room occupancy tax collections totaled \$231.8 million, a 8.2 percent increase from the same period in FY 2018.

Transportation and Warehousing. Massachusetts' major air and seaports are managed by the Massachusetts Port Authority (Massport), an independent public authority. Based on total passenger volume data for calendar year 2017, Logan Airport was the most active airport in New England and the 16th most active in the U.S. according to the Federal Aviation Authority. Massport reported that as of June 2019 year-to-date, total airport flight operations were down 2.9 percent and total airport ranked 28th in the nation in total air cargo volume. As of June 2019 year-to-date, Massport reported the airport handled 59.7 million pounds of cargo, a 0.49 percent increase from the same period in 2018. Massport reported that total express mail was up 0.5 percent from the same period in 2018. Please refer to the Aviation Activity tables on the following page.

Massport's Port of Boston properties processed 298,036 full TEUs (twenty-foot equivalent units) of containerized cargo in 2018, an increase of 10.0 percent from calendar year 2017. It also processed 52,400 automobiles, an increase of 5.7 percent, and 389,619 cruise passengers, a 0.4 percent increase, compared to 2017.

The Army Corps of Engineers reported Massachusetts total waterborne cargo shipped or received in 2017 decreased by 6.7 percent to 17 million short tons from 2016. Waterborne cargo in New England decreased 4.5 percent while the U.S. increased 4.1 percent. Please refer to the Waterborne Tonnage by State charts on the following page.

EXHIBIT A-Appendix-6 QUARTER 1, FY 2020

			Aviation Activi	ity for Massach	usetts Primary	Airports				
Passenger Boardings	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Logan International	12,566,797	13,561,814	14,180,730	14,293,695	14,810,153	15,507,561	16,290,362	17,759,044	18,759,742	20,006,521
Nantucket Memorial	204,981	201,390	169,352	179,128	183,557	170,361	155,952	126,197	113,009	126,610
Barnstable Municipal	138,858	124,560	100,596	95,717	87,648	85,184	65,790	31,027	29,455	28,341
Worcester Regional	17,241	35,833	53,541	10,750	8,007	57,818	59,624	57,800	53,931	71,631
Martha's Vineyard	42,248	43,904	49,095	50,484	56,313	52,362	49,853	54,084	49,767	52,605
Provincetown Municipal	10,747	11,450	10,967	11,580	11,288	10,410	10,841	10,074	8,900	10,316
New Bedford Regional	11,680	12,363	11,152	12,256	10,604	8,159	7,271	7,022	5,998	7,956
Hanscom Field	7,350	7,952	10,893	11,097	12,621	11,116	15,313	15,105	10,956	10,194
Total	12,999,902	13,999,266	14,586,326	14,664,707	15,180,191	15,902,971	16,655,006	18,060,353	19,031,758	20,314,174
Cargo - Gross Landed Weight (lbs.)	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Logan International	835,954,035	817,235,460	806,845,332	780,913,850	866,698,830	910,283,225	893,960,700	980,954,950	996,320,950	1,008,332,010

Change in Aviation Activity at Massachusetts Primary Airports

2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2017 2017	
			2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
-2.0%	7.9%	4.6%	0.8%	3.6%	4.7%	5.0%	9.0%	5.6%	6.6%
-20.6%	-1.8%	-15.9%	5.8%	2.5%	-7.2%	-8.5%	-19.1%	-10.5%	12.0%
-27.6%	-10.3%	-19.2%	-4.9%	-8.4%	-2.8%	-22.8%	-52.8%	-5.1%	-3.8%
441.8%	107.8%	49.4%	-79.9%	-25.5%	622.1%	3.1%	-3.1%	-6.7%	32.8%
-6.1%	3.9%	11.8%	2.8%	11.5%	-7.0%	-4.8%	8.5%	-8.0%	5.7%
-6.3%	6.5%	-4.2%	5.6%	-2.5%	-7.8%	4.1%	-7.1%	-11.7%	15.9%
-16.0%	5.8%	-9.8%	9.9%	-13.5%	-23.1%	-10.9%	-3.4%	-14.6%	32.6%
-12.3%	8.2%	37.0%	1.9%	13.7%	-11.9%	37.8%	-1.4%	-27.5%	-7.0%
-2.6%	7.7%	4.2%	0.5%	3.5%	4.8%	4.7%	8.4%	5.4%	6.7%
2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
-24.0%	-2.2%	-1.3%	-3.2%	11.0%	5.0%	-1.8%	9.7%	1.6%	1.2%
	-20.6% -27.6% 441.8% -6.1% -6.3% -16.0% -12.3% -2.6% 2008-2009	-20.6% -1.8% -27.6% -10.3% 441.8% 107.8% -6.1% 3.9% -6.3% 6.5% -16.0% 5.8% -12.3% 8.2% -2.6% 7.7% 2008-2009 2009-2010	-20.6% -1.8% -15.9% -27.6% -10.3% -19.2% 441.8% 107.8% 49.4% -6.1% 3.9% 11.8% -6.3% 6.5% -4.2% -16.0% 5.8% -9.8% -12.3% 8.2% 37.0% -2.6% 7.7% 4.2% 2008-2009 2009-2010 2010-2011	-20.6% -1.8% -15.9% 5.8% -27.6% -10.3% -19.2% -4.9% 441.8% 107.8% 49.4% -79.9% -6.1% 3.9% 11.8% 2.8% -6.3% 6.5% -4.2% 5.6% -16.0% 5.8% -9.8% 9.9% -12.3% 8.2% 37.0% 1.9% -2.6% 7.7% 4.2% 0.5% 2008-2009 2009-2010 2010-2011 2011-2012	-20.6% -1.8% -15.9% 5.8% 2.5% -27.6% -10.3% -19.2% -4.9% -8.4% 441.8% 107.8% 49.4% -79.9% -25.5% -6.1% 3.9% 11.8% 2.8% 11.5% -6.3% 6.5% -4.2% 5.6% -2.5% -16.0% 5.8% -9.8% 9.9% -13.5% -16.0% 5.8% -9.8% 9.9% -13.5% -12.3% 8.2% 37.0% 1.9% 13.7% -2.6% 7.7% 4.2% 0.5% 3.5% 2008-2009 2009-2010 2012-2011 2012-2013	-20.6% -1.8% -15.9% 5.8% 2.5% -7.2% -27.6% -10.3% -19.2% -4.9% -8.4% -2.8% 441.8% 107.8% 49.4% -79.9% -25.5% 622.1% -6.1% 3.9% 11.8% 2.8% 11.5% -7.0% -6.3% 6.5% -4.2% 5.6% -2.5% -7.8% -16.0% 5.8% -9.8% 9.9% -13.5% -23.1% -12.3% 8.2% 37.0% 1.9% 13.7% -11.9% -2.6% 7.7% 4.2% 0.5% 3.5% 4.8% 2008-2009 2009-2010 2010-2011 2011-2012 2012-2013 2013-2014	-20.6% -1.8% -15.9% 5.8% 2.5% -7.2% -8.5% -27.6% -10.3% -19.2% -4.9% -8.4% -2.8% -22.8% 441.8% 107.8% 49.4% -79.9% -25.5% 662.1% 3.1% -6.1% 3.9% 11.8% 2.8% 11.5% -7.0% -4.8% -6.3% 6.5% -4.2% 5.6% -2.5% .7.8% 4.1% -16.0% 5.8% -9.8% 9.9% -13.5% -23.1% -10.9% -12.3% 8.2% 37.0% 1.9% 13.7% -11.9% 37.8% -2.6% 7.7% 4.2% 0.5% 3.5% 4.8% 4.7% 2008-2009 2009-2010 2012-2011 2012-2013 2013-2014 2014-2015	-20.6% -1.8% -15.9% 5.8% 2.5% -7.2% -8.5% -19.1% -27.6% -10.3% -19.2% -4.9% -8.4% -2.8% -22.8% -52.8% 441.8% 107.8% 49.4% -79.9% -25.5% 622.1% 3.1% -3.1% -6.1% 3.9% 11.8% 2.8% 11.5% -7.0% -4.8% 8.5% -6.3% 6.5% -4.2% 5.6% -2.5% -7.8% 4.1% -7.1% -16.0% 5.8% -9.9% -13.5% -7.8% 4.1% -7.1% -16.0% 5.8% -9.9% 13.7% -11.9% 37.8% -1.4% -12.3% 8.2% 37.0% 1.9% 3.5% 4.8% 4.7% 8.4% -2.6% 7.7% 4.2% 0.5% 3.5% 4.8% 4.7% 8.4% 2008-2009 2009-2010 2012-2011 2012-2013 2013-2014 2014-2015 2015-2016 <td>-20.6% -1.8% -15.9% 5.8% 2.5% -7.2% -8.5% -19.1% -10.5% -27.6% -10.3% -19.2% -4.9% -8.4% -2.8% -22.8% 52.8% 5.1% 441.8% 107.8% 49.4% -79.9% -25.5% 622.1% 3.1% -3.1% -6.7% -6.1% 3.9% 11.8% 2.8% 11.5% -7.0% -4.8% 8.5% -8.0% -6.3% 6.5% -4.2% 5.6% -2.5% -7.8% 4.1% -7.1% -11.7% -16.0% 5.8% -9.8% 9.9% -13.5% -23.1% -10.9% -3.4% -14.6% -12.3% 8.2% 37.0% 1.9% 13.7% -11.9% 37.8% -14.4% -27.5% -2.6% 7.7% 4.2% 0.5% 3.5% 4.8% 4.7% 8.4% 5.4% 2008-2009 2009-2010 2012-2011 2012-2013 2013-2014 2014-2015 2015-2016 2016-2017</td>	-20.6% -1.8% -15.9% 5.8% 2.5% -7.2% -8.5% -19.1% -10.5% -27.6% -10.3% -19.2% -4.9% -8.4% -2.8% -22.8% 52.8% 5.1% 441.8% 107.8% 49.4% -79.9% -25.5% 622.1% 3.1% -3.1% -6.7% -6.1% 3.9% 11.8% 2.8% 11.5% -7.0% -4.8% 8.5% -8.0% -6.3% 6.5% -4.2% 5.6% -2.5% -7.8% 4.1% -7.1% -11.7% -16.0% 5.8% -9.8% 9.9% -13.5% -23.1% -10.9% -3.4% -14.6% -12.3% 8.2% 37.0% 1.9% 13.7% -11.9% 37.8% -14.4% -27.5% -2.6% 7.7% 4.2% 0.5% 3.5% 4.8% 4.7% 8.4% 5.4% 2008-2009 2009-2010 2012-2011 2012-2013 2013-2014 2014-2015 2015-2016 2016-2017

SOURCE: Federal Aviation Administration. http://www.faa.gov/airports/planning_capacity/passenger_allcargo_stats/passenger/.

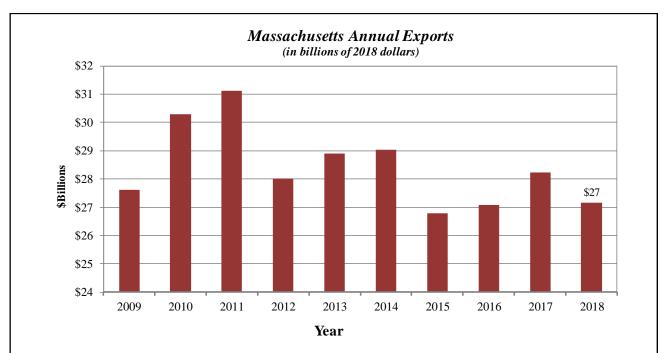
State	2006- 2007	2007- 2008	2008- 2009	2009- 2010	2010- 2011	2011- 2012	2012- 2013	2013- 2014	2014- 2015	2015- 2016	2016- 2017
U.S. total	-0.9%	-3.4%	-10.8%	5.6%	1.4%	-2.6%	-1.4%	3.1%	-2.8%	0.6%	4.1%
Massachusetts	2.3%	-7.3%	-3.8%	-9.4%	-8.9%	-16.2%	9.1%	-0.7%	-1.4%	-1.2%	-6.7%
Maine	-4.5%	-7.8%	-7.1%	-9.1%	-26.3%	-1.8%	-6.9%	-15.0%	-13.0%	-26.5%	-11.3%
Connecticut	4.2%	-9.7%	-7.9%	-3.2%	-20.0%	-18.0%	6.8%	17.1%	2.6%	-7.5%	-5.5%
Rhode Island	1.5%	-6.0%	-20.1%	-1.1%	0.8%	-9.7%	19.9%	-3.5%	2.5%	-1.9%	3.0%
New Hampshire	-16.5%	-4.8%	-6.5%	-17.3%	12.9%	-27.7%	10.7%	4.6%	-1.1%	-15.1%	11.6%
Vermont	-	-	-	-	-	-	-	-	-	-	-
New England	-0.5%	-7.7%	-7.8%	-7.4%	-14.5%	-12.7%	5.7%	-0.9%	-2.3%	-8.5%	-4.5%

Waterborne Tonnage by State (In Units of 1,000 Tons)

State	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
U.S. total	2,563,972	2,477,094	2,210,752	2,334,399	2,367,484	2,306,770	2,274,778	2,345,439	2,278,974	2,292,044	2,385,121
Massachusetts	28,043	25,993	25,018	22,661	20,646	17,298	18,866	18,733	18,464	18,241	17,024
Maine	26,839	24,747	22,996	20,907	15,411	15,127	14,078	11,964	10,414	7,657	6,795
Connecticut	20,148	18,196	16,767	16,229	12,977	10,645	11,368	13,313	13,664	12,633	11,933
Rhode Island	11,184	10,517	8,404	8,315	8,378	7,567	9,072	8,754	8,976	8,802	9,065
New Hampshire	4,026	3,833	3,583	2,964	3,347	2,419	2,679	2,803	2,771	2,353	2,627
Vermont	-	-	-	-	-	-	-	-	-	-	-
New England	90,240	83,286	76,768	71,076	60,759	53,056	56,063	55,567	54,289	49,686	47,444

SOURCE: Army Corps of Engineers, Waterborne Commerce Statistics Center (WCSC), http://www.navigationdatacenter.us/wcsc/wcsc.htm.

EXHIBIT A-Appendix-7 QUARTER 1, FY 2020



Massachusetts Top Export Partners (top ten export destinations ranked by value of latest exports, in millions of 2018 dollars)										
Country	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Canada	\$3,612	\$3,735	\$4,238	\$3,799	\$4,025	\$3,925	\$3,354	\$3,249	\$3,085	\$3,028
China	\$1,606	\$2,528	\$2,331	\$2,052	\$2,134	\$2,433	\$2,177	\$2,267	\$2,360	\$2,639
Mexico	\$1,056	\$1,466	\$1,605	\$1,760	\$2,006	\$2,459	\$2,778	\$2,586	\$2,625	\$2,512
Germany	\$2,048	\$2,156	\$2,285	\$1,972	\$1,980	\$1,962	\$2,024	\$1,710	\$1,864	\$1,952
Japan	\$2,009	\$2,355	\$2,282	\$2,180	\$1,899	\$1,962	\$1,563	\$1,464	\$1,311	\$1,487
Netherlands	\$2,319	\$1,952	\$1,235	\$1,177	\$1,391	\$1,409	\$1,483	\$1,434	\$1,286	\$1,351
Hong Kong	\$614	\$770	\$838	\$775	\$1,900	\$1,021	\$984	\$941	\$1,352	\$1,306
Republic of Korea	\$730	\$1,028	\$1,150	\$1,126	\$973	\$1,047	\$1,065	\$1,024	\$1,248	\$1,239
Switzerland	\$424	\$542	\$629	\$475	\$1,381	\$852	\$1,086	\$1,851	\$1,146	\$1,214
United Kingdom	\$4,739	\$3,701	\$3,668	\$2,832	\$1,518	\$2,492	\$1,249	\$1,659	\$2,167	\$1,102
Total Exports, Top Destina-	\$19,158	\$20,232	\$20,259	\$18,149	\$19,205	\$19,563	\$17,762	\$18,184	\$18,445	\$17,829
All other countries	\$8,457	\$10,060	\$10,854	\$9,865	\$9,696	\$9,484	\$9,030	\$8,907	\$9,791	\$9,329
Total Exports	\$27,615	\$30,292	\$31,113	\$28,014	\$28,901	\$29,047	\$26,793	\$27,091	\$28,236	\$27,158

Value of International Shipments from Massachusetts (top ten industry groups ranked by value of latest exports, in millions of 2018 dollars)

Major Industry Group (3-Digit NAICS)	2009	2010	2011	2012	2013	2014	2015	2016	2017	201
Computer And Electronic Products	\$7,725	\$8,623	\$8,600	\$7,979	\$7,786	\$8,645	\$7,747	\$7,277	\$7,637	\$7,67
Machinery, Except Electrical	\$2,350	\$3,977	\$4,067	\$3,556	\$3,110	\$3,121	\$3,361	\$3,478	\$3,926	\$4,10
Chemicals	\$4,521	\$4,176	\$3,755	\$3,771	\$3,894	\$3,718	\$3,616	\$3,471	\$3,283	\$3,10
Miscellaneous Manufactured Commodities	\$3,204	\$3,508	\$3,557	\$3,343	\$3,542	\$3,255	\$3,371	\$3,261	\$3,011	\$3,07
Waste and Scrap	\$3,202	\$2,761	\$3,119	\$2,135	\$3,070	\$2,522	\$554	\$995	\$2,734	\$1,93
Electrical Equipment, Appliances, And Component	\$594	\$642	\$758	\$1,063	\$1,204	\$1,260	\$1,252	\$1,295	\$1,487	\$1,52
Transportation Equipment		\$1,219	\$1,249	\$1,140	\$1,177	\$1,388	\$1,310	\$1,114	\$1,047	\$98
Plastics And Rubber Products	\$659	\$864	\$905	\$743	\$727	\$774	\$876	\$851	\$844	\$82
Waste And Scrap	\$780	\$753	\$1,229	\$857	\$804	\$812	\$1,331	\$2,162	\$924	\$74
Fabricated Metal Products, Nesoi	\$709	\$932	\$965	\$735	\$799	\$836	\$825	\$647	\$691	\$60
Total Exports, Top Massachusetts Industries	\$25,038	\$27,456	\$28,203	\$25,322	\$26,113	\$26,330	\$24,242	\$24,551	\$25,586	\$24,56
All other exports	\$2,577	\$2,836	\$2,910	\$2,692	\$2,788	\$2,716	\$2,550	\$2,539	\$2,650	\$2,59
Total Exports	\$27,615	\$30,292	\$31,113	\$28,014	\$28,901	\$29,047	\$26,793	\$27,091	\$28,236	\$27,15

Sources

Listed below are the websites of the original data sources used to compile Exhibit A. For more information, contact the UMass Donahue Institute Economic and Public Policy Research unit.

Web: http://www.donahue.umassp.edu/business-groups/economic-public-policy-research, Tel: 413-577-2415

Introduction

American Human Development Project http://www.measureofamerica.org/

Population Characteristics U.S. Department of Commerce, Bureau of the Census http://www.census.gov U.S. Internal Revenue Service http://www.irs.gov

Personal Income, Consumer Prices, and Poverty U.S. Department of Commerce, Bureau of Economic Analysis http://www.bea.gov/regional/index.htm U.S. Department of Labor, Bureau of Labor Statistics http://www.bls.gov The Conference Board, Inc. http://www.conference-board.org MassInsight Corporation http://www.massinsight.com/index.asp U.S. Department of Commerce, Bureau of the Census http://www.census.gov

Employment

Mass. Executive Office of Labor and Workforce Development, Division of Unemployment Assistance http://lmi2.detma.org/Lmi/LMIDataProg.asp U.S. Department of Labor, Bureau of Labor Statistics http://www.bls.gov/data/home.htm

Economic Base and Performance U.S. Department of Commerce, Bureau of Economic Analysis http://www.bea.gov/national/index.htm#gdp Fortune Magazine http://www.fortune.com/fortune/

Economic Base and Performance - Sector Detail (NAICS Basis) U.S. Department of Commerce, Bureau of Economic Analysis http://www.bea.gov/regional/index.htm U.S. Census Bureau, Foreign Trade Division. Prepared by the World Institute for Strategic Economic Research (WISER) http://www.WISERTrade U.S. Census Bureau, Nonemployer Statistics https://www.census.gov/econ/nonemployer/index.html

Statistics

http://www.bls.gov/data/home.htm

Massport

http://www.massport.com **Airports Council International** http://www.aci.aero **Federal Aviation Administration** http://www.faa.gov/airports airtraffic/airports/ planning capacity/passenger allcargo stats/ Army Corps of Engineers http://www.navigationdatacenter.us/wcsc/wcsc.htm Federal Reserve Bank of Philadelphia https://www.phil.frb.org/ U.S. Department of Commerce http://www/census.gov **National Association of Realtors** http://www.realtor.org/ http://www.marealtor.com/content/ **Massachusetts Office of Travel and Tourism** http://www.massvacation.com U.S. Census Bureau, Governments Division http://www.census.gov/govs/www/statetax.html http://www.census.gov/govs/www state.html U.S. Department of Commerce, Bureau of the **Census, Consolidated Federal Funds Report** http://www.census.gov/govs/www/cffr.html Federal Spending award data http://www.usaspending.gov Large employers by sector http://www.mass.gov/comptroller/docs/reports-audits/ cafr/2016-cafr.pdf

Human Resources and Infrastructure U.S. Census Bureau http://www.census.gov/acs/www/ New England Board of Higher Education http://www.nebhe.org.connection.html National Science Foundation http://www.nsf.gov/statistics U.S. Department of Education, National Center for Education Statistics http://nces.ed.gov Institute of International Education http://www.iee.org U.S. Patent Office http://www.uspto.gov